



**Africa Fertilizer
Volunteer Program
(AFVP)**

African Fertilizer and
Agribusiness Partnership



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The Opportunity



Sub Saharan Africa is a growth Market –
many countries with forecast growth rates in
GDP > 6%. Opportunities in:

- Agriculture
- Resources
- Industry

The Challenge



Bringing expertise to the ground to ensure that local capacity can be supported and developed

Capacity constraints in:

- Process
- Knowledge
- industry



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AFVP Background



In an effort to overcome this skill shortage ,AFAP, working with IFA and other partners, is developing a volunteer program that will enable skilled practitioners from fertilizer industries around the world to work in Africa on developing projects.

It's GOOD BUSINESS!



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Objectives of the AFVP



- To mobilize expertise in support of AFAP goals of increasing smallholder fertilizer users and usage.
- To provide a mechanism in channelling targeted support across the fertilizer development value chain in Africa.
- To strengthen the long term relationship between AFAP and IFA constituents.
- To facilitate South to South and North to South cooperation, mutual learning, and exchange of services in fertilizer development sector in Africa.

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What skills are needed?



AFAP works in all segments of the fertilizer value chain and can from time to time, benefit from most of the skill sets found in the industry. For example:

- Feasibility/Prefeasibility studies for a range of plant and equipment. This could range from blending sites to granulation plants, importation to manufacturing.
- Engineering design for storage facilities, blending plant layouts, granulation plants and bagging plants.
- **Agro-dealer development—training, channel development.**
- Health and Safety in fertilizer plants (manufacturing and processing)
- Quality: aspects of product quality, measurement, control and regulations.
- Business planning, strategic planning, market plans.
- Marketing—for example the skill to do a market assessment and identify product, service and structural needs.
- Program Management—for example, the installation of a blender or bagging unit

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Volunteer Program Duration



The duration of the AFVP for the participants will depend on the nature of technical support requested, however a minimum of three weeks and a maximum of six months envisaged depending on the availability of funding and the nature of requested expertise.



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Covering of Expenses



AFAP is prepared to meet reasonable expenses associated with volunteer assignments: Travel, Accommodation, Insurance, Visa, transport in-country and basic living costs.

We also welcome contributions from sponsoring businesses and believe it can be built in to staff reward programs.



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Thank you
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