

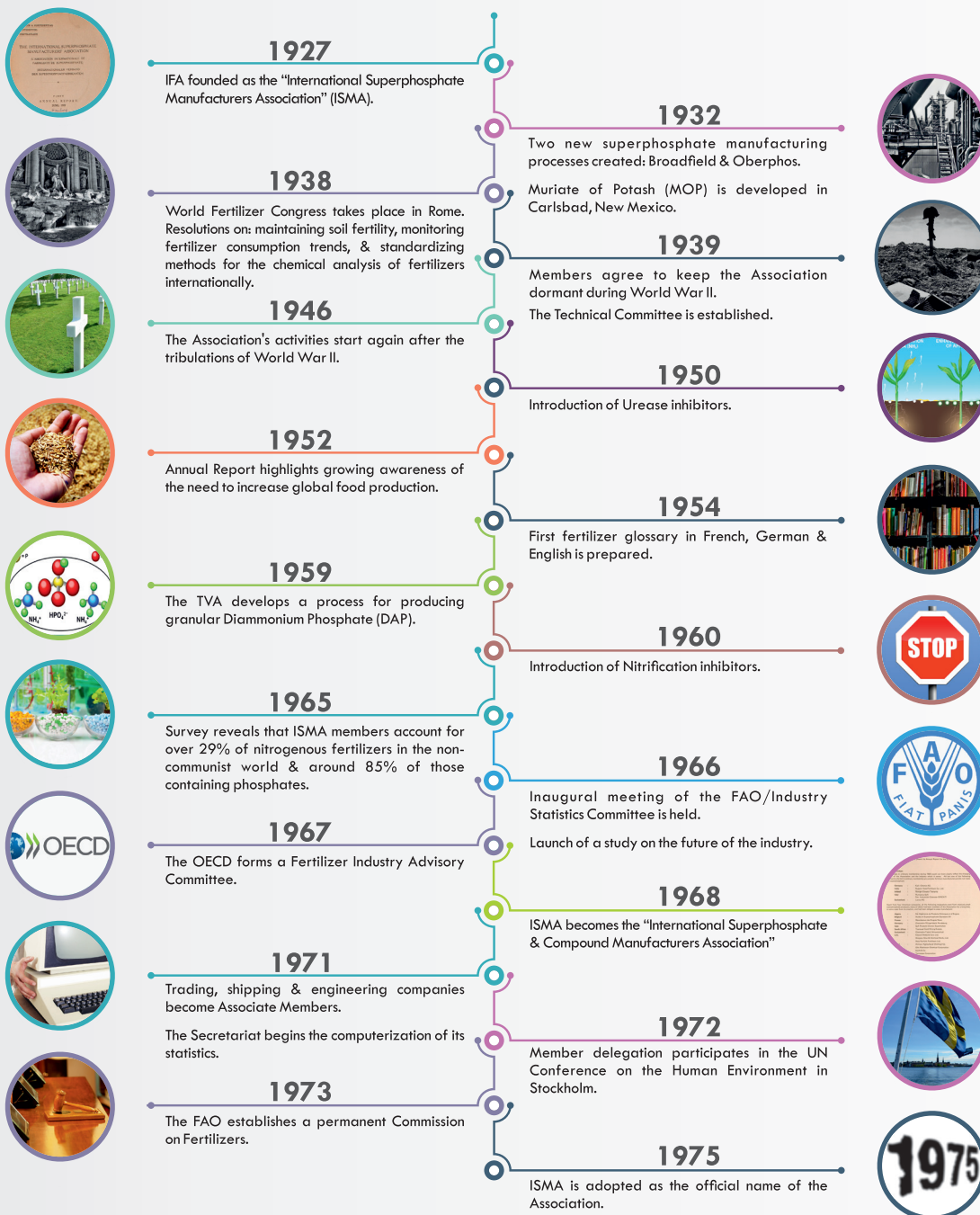
90
Years

ANNUAL
REPORT

2017



ifa
INTERNATIONAL
FERTILIZER ASSOCIATION





1979

ISMA becomes the association for the "overall world fertilizer industry" as potash & nitrogen producers become Ordinary Members.



1987

Launch of IFADATA with stats on fertilizers consumption, production and trade since 1973.



1990

Code of Agricultural Practices published.
Vancouver Communiqué calls for the development of sustainable agricultural systems.



1993

Dr. Norman Borlaug, attends the IFA Annual Conference. IFA gives its first international fertilizer award, later renamed the Norman Borlaug Award.

UNEP recognizes the benefits of fertilizers to the human environment.



1998

IFA President Dr. U.S. Awasthi represents the industry at the 6th Session of the UN Commission on Sustainable Development.



2001

The Technical Committee successfully implements its first emissions benchmark.



2006

IFA Year for Africa. IFA plays a driving role in organizing the Africa Fertilizer Summit in Abuja, Nigeria.



2009

First Green Leaf Award for best Safety-Health-Environment (SHE) management practices is awarded.

First IFA Safety Summit takes place in Bahrain.



2012

PITDATA is finalized.
The PIT Committee starts its coverage of NPK compound fertilizers.



2014

IFA adopts new Articles of Association and Byelaws.



2016

The industry organizes its first side event at COP 22 with the WFO to highlight the critical role of fertilizers in climate change adaptation & mitigation.

Co-operation with the FAO is formalized through the signing of a Memorandum of Understanding.

1982

ISMA renamed the International Fertilizer Industry Association (IFA) with 6 objectives, including: "To pursue the common interest of the fertilizer industry" & "To foster international awareness of the importance of the industry for agriculture & the world economy".

1988

IFA produces the "World Fertilizer Use Guide" for major crops in temperate, sub-tropical & tropical areas.

1992

IFA publishes "World Fertilizer Use Manual" which analyzes 100 crops in detail.

Presence of the fertilizer industry at the UN Conference on Environment & Development in Rio.

1996

IFA leads delegation of associations representing the entire food chain to the FAO World Food Summit in Rome.

IFA is a founding member of the International Agri-Food Network.

2000

IFA signs UNEP's International Declaration on Cleaner Production & produces position papers on cleaner production, the environment, food safety & trade.

2003

IFA holds its first Joint Agricultural Conference with the FAO on Global Food Security & the Role of Sustainable Fertilization.

2008

Launch of the HarvestZinc Project & the Product Stewardship programme.

First IFA Safety Summit takes place in Bahrain.

2010

Launch of Protect & Sustain, the industry's global product stewardship initiative.

2013

Esin Mete becomes the first woman President of the Association.

2015

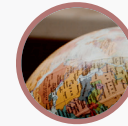
IFA sits on the steering committee for the International Year of Soils.

Industry participates in the ratification ceremony of the SDGs in NYC.

2017

Breakthrough year for IFA members' SHE performance: The Protect & Sustain Hall of Fame grows faster than any previous year.

IFA launches the strategic outlook IFA2030.



From the Chairman

2017 marked the 90th anniversary of the International Fertilizer Association. Looking back on its history, I am impressed by the capacity of this Association to evolve and adjust to different realities and demands. At its inception in 1927, IFA was very much a transatlantic club, whereas today, more than half of our members are from developing and emerging economies, reflecting the growth of the last decades of both fertilizer production and consumption in these countries. Advancements in agriculture technology and its digitalization require innovative strategies across agri-ecosystem to deliver appropriate solutions to farmers for meeting the global food demand. IFA is actively involved in enabling its members to address such challenges in the most sustainable manner.



The Association has successfully adapted its work program over the years, with the launch of new thematic Committees and working groups, a widening scope of the important market intelligence program and an ever wider set of agencies and groups with whom we interact. As the 34th Chairman of this Association, I also feel indebted to my 33 predecessors and the leadership they provided to guide IFA so aptly through changing times and priorities, and ensure its longevity with relevance.

Rakesh Kapur Chairman

A handwritten signature in black ink that reads "Rakesh Kapur". The signature is written in a cursive style with a horizontal line underneath.

From the Director-General

In 2017 IFA embarked on “IFA2030,” a strategic review exercise intended to ensure IFA’s ongoing relevance to our members and our stakeholders on all things related to plant nutrition around the world. While the review will not be finalized until the end of 2018, a wide-ranging survey carried out in 2017 to feed into this review resulted in some key findings about likely future challenges and opportunities for the fertilizer industry. Given our close ties with the world’s farmers, particular attention was placed on challenges that farmers may experience in the run up to 2030 and beyond: foremost among them water scarcity, but also impacts of a changing climate and obstacles faced by smallholders trying to access input and output markets.



An ongoing focus on reducing the environmental footprint of both fertilizer production and application combined with a possibly far reaching innovation and digitalization at the factory level and in the fields, on the other hand, were seen to offer tremendous opportunities for the development of advanced plant nutrition solutions and services.



Charlotte Hebebrand
Director-General

A handwritten signature in black ink that reads 'Charlotte Hebebrand'.

Executive Board

May 2017 -
May 2018



CHAIRMAN

Rakesh Kapur

IFFCO - Indian Farmers Fertiliser Cooperative Ltd, India



IMMEDIATE PAST CHAIRMAN

Dr. Abdulrahman Jawahery

GPIC - Gulf Petrochemical Industries Co., Bahrain



VICE CHAIRMAN & EXECUTIVE BOARD MEMBER

Dr. Mostafa Terrab

OCP, Morocco



EXECUTIVE BOARD MEMBER & CHAIRMAN OF THE FINANCE COMMITTEE

Chuck Magro

Agrium Inc., Canada



EXECUTIVE BOARD MEMBER

Svein Tore Holsether

Yara International ASA, Norway



EXECUTIVE BOARD MEMBER

Zhai Jidong

Yara International ASA, Norway



DIRECTOR GENERAL

Charlotte Hebebrand

Board of IFA

May 2017 -
May 2018

AFRICA



Saad Abou El Maaty
Abu-Qir Fertilizers &
Chemical Ind. Co., Egypt



Ashish Lakhotia
ETG Inputs, Tanzania

EAST ASIA



Mulyono Prawiro
P.T. Pupuk Sriwidjaja,
Indonesia



Akbar Md Thayoob
CEO, Petronas Chemicals
Marketing Sdn Bhd, Malaysia



Zhai Jidong
Kingenta Ecological
Engineering Group, China P.R.



Liao Hui
Kailin Group, China P.R.

EASTERN EUROPE & CENTRAL ASIA



Andrey Guryev
OJSC PhosAgro, Russia



Dmitry Konyaev
UralChem OJSC, Russia
**Chairman Communications
and Public Affairs Committee**

LATIN AMERICA



Roger Downey
Vale Fertilizantes, S.A, Brazil
Resigned in July 2017



Patricio De Solminihac
SQM, Chile
Chairman Agriculture Committee



Daniel Pettarin
Profertil, Argentina

NORTH AMERICA



Jochen Tilk
Nutrien, Canada
Resigned in November 2017



Chuck Magro
Nutrien, Canada
Chairman Finance Committee



Anthony Will
CF Industries, Inc., United States
Chairman PIT Committee

OCEANIA



Ian Hansen
Wesfarmers, Australia



James Fazzino
Incitec Pivot, Australia
Resigned in November 2017

SOUTH ASIA



Rakesh Kapur
IFFCO - Indian Farmers Fertiliser
Cooperative Ltd, India
IFA Chairman



Kapil Mehan
Adventz Group, India
Resigned in June 2017



Manoj Mishra
National Fertilizers Limited,
India



Shafqaat Ahmed
Fauji Fertilizer Company Ltd, Pakistan
Resigned in March 2018

WESTERN ASIA



Jamal Al Sarayah
Arab Potash Company, Jordan
Resigned in February 2018



Khalid Al Mudaifer
Ma'aden, Saudi Arabia

WESTERN AND CENTRAL EUROPE



Javier Goni del Cacho
Fertiberia, Spain



Svein Tore Holsether
Yara International ASA, Norway



Yves Caprara
Prayon S.A., Belgium



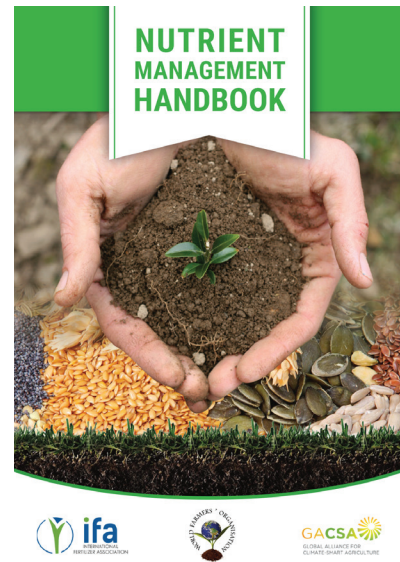
Brent Heimann
APC, Jordan
Chairman Technical & SHE Committee

Committees

Agriculture

In 2017 IFA extensively promoted the Nutrient Management Handbook, which had been released at the end of 2016 by IFA and its partners: the World Farmers' Organization (WFO) and the Global Alliance for Climate-Smart Agriculture (GACSA). A media campaign and webinar were organized in April to launch the Handbook and were followed by a translation in Chinese. More translations in Arabic, French, Portuguese, Russian and Spanish are planned for 2018 to increase outreach.

The Service co-organized a seminar on nutrient stewardship in Moscow with the International Plant Nutrition Institute (IPNI) and the Russian fertilizer industry represented by RAPU (the Russian Fertilizer Producers' Association) in October. The event gathered over 200 Russian delegates from governmental and scientific institutions, business and industry, agro-holdings and farmer organizations. The IFA book on micronutrients, translated into Russian by IPNI, was also officially released during the seminar.



Fertilizer use-related policies - European Union

General Information	2013	2013	2014
Fertilizer consumption (NPK, rounded ton of nutrient)	16,523.4	16,927.7	16,867.5
Fertilizer production (NPK, rounded ton of nutrient)	16,714.3	16,428.1	16,254.6
Fertilizer use (kilogram per hectare of arable land)	136	142	144

Fertilizer use-related policies - Republic of India

General Information	2013	2013	2014
Fertilizer consumption (NPK, rounded ton of nutrient)	25,536.2	24,482.4	25,191.3
Fertilizer production (NPK, rounded ton of nutrient)	16,963.3	16,993.6	16,552.9
Fertilizer use (kilogram per hectare of harvested area)	121	126	122

The first two Fertilizer-use related policies country briefs on India and the European Union were published during the year, with more scheduled for a 2018 release.

The Agriculture Service also added an update of 2015/16 figures on IFADATA, its statistical database on fertilizer consumption for crop nutrition uses.

Following a year-long analysis of fertilizer consumption in China, undertaken in collaboration with the PIT Service and the China National Chemical Information Center (CNCIC), the 2005-2015 time series for China was updated on IFADATA.

The global assessment of Fertilizer Use by Crop (FUBC) was updated for 2014/15, in partnership with IPNI and, for the first time, this analysis included grasslands in its crop breakdown.

In 2017 IFA published its first-ever assessment of global Sulphur-nutrient consumption, which will be updated on a biannual basis. In addition, it also released its first global and regional estimates for the slow and controlled-release, stabilized and water-soluble fertilizer markets.

The Agriculture and PIT Services also worked closely together to prepare the launch of IFASTAT, IFA's new statistical portal, scheduled for mid-2018.

Communications and Public Affairs

In 2017 the Communication and Public Affairs Committee scaled up its outreach to international organizations and intensified its digital communications, with a newly revamped and modernized Fertilizers & Agriculture newsletter, the Global Fertilizer Day Quiz and IFA's 90th Anniversary generating new followers and contributing to broadening the number of stakeholders.



As part of its advocacy strategy, IFA successfully changed the language of the UN Environment Program (UNEP)'s Clean Planet Pledge from the pledge "not to use chemical fertilizers" to "use fertilizers efficiently and increase the use of non-chemical alternatives where possible". IFA also pursued its advocacy work on the SDG Indicators: for Goal 2's Indicator 2.4.1. (Percentage of Agriculture area under productive and sustainable agriculture): the FAO's proposal to use a proxy of fertilizer/hectare as a measure of water pollution was successfully argued against by IFA.

To increase business visibility and recognition at UN Environment, IFA joined the Governing Consortium of the Science-Policy-Business Forum, a high-level advisory group to empower policy decisions, and became a founding member of the "Global Business Alliance for Environment" (GBA4E). GBA4E held its first ever "Business Forum" at the UN Environment Assembly (UNEA3) in December.

As part of its awareness and outreach campaign on industry efforts to reduce "land-based pollution" in Oceans, IFA attended the UN World Ocean Health Conference about the implementation of Goal 14 in June. Shortly before the Conference, the Communications and Public Affairs Service published an IFA Backgrounder: "Plant Nutrients and Ocean Health".

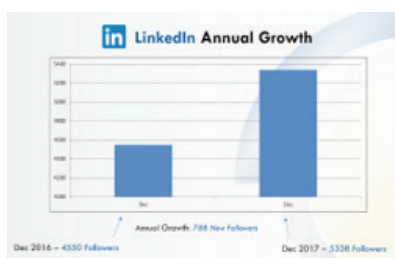
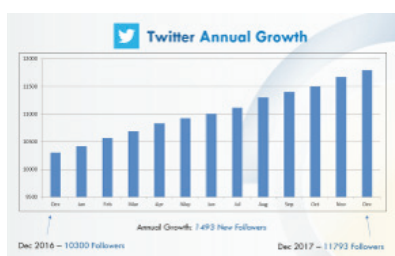


Plant Nutrients and Ocean Health

The fertilizer industry is fully committed and engaged to contribute to the implementation of Target 14.1 of the Sustainable Development Goals (SDGs). By 2025, prevent and significantly reduce marine pollution of all kinds, in particular from land-based activities, including marine debris and nutrient pollution.

Key Messages:

- Eutrophication, the excess growth of algae and phytoplankton in water bodies due to their enrichment with plant nutrients, and aquatic hypoxia (oxygen deficiency in water) have been identified in recent years as a significant source of marine pollution, in particular in coastal areas.
- Eutrophication can be triggered by natural causes, but plant nutrients also make their way into coastal waters from non-point sources, including industrial and urban wastewater, and agricultural runoff; eutrophication can be reinforced by other factors such as rising water temperatures due to climate change.
- Plant nutrients – in the form of both manure and mineral fertilizers – applied by farmers to their fields, play a crucial role in enhancing agricultural yields, but some of these nutrients can make their way into nearby streams, and end up in rivers, lakes and coastal areas through agricultural runoff or soil covered by heavy rainfall and improper soil and crop nutrient management practices.
- It is important to control pollution from "point sources", such as industrial and urban wastewater treatment sites, as well as to reduce nutrient losses from "non-point sources", i.e. from diffuse sources within a watershed.
- The fertilizer industry is cognizant of the role of fertilizers in nutrient losses to water (and more broadly to the environment) and is actively engaged to reduce such losses. Nutrient losses can be minimized when best practices in both farm- and more specifically, fertilizer management are applied.



Other noteworthy events that contributed to illustrating the industry's commitment to the Sustainable Development Goal Agenda 2030 were the High Level Political Forum, where IFA co-organized the Agriculture Day, the High-Level lunch with ambassadors and the HLPF Business Forum. Close cooperation with the World Farmers Organization led to a successful side event on the role of farmers as environmental stewards at the Committee of World Food Security (CFS) in October and a well-attended event at the UN Conference on Climate Change (COP23) in Bonn on ways to increase farmers' effectiveness and resilience in a changing climate.

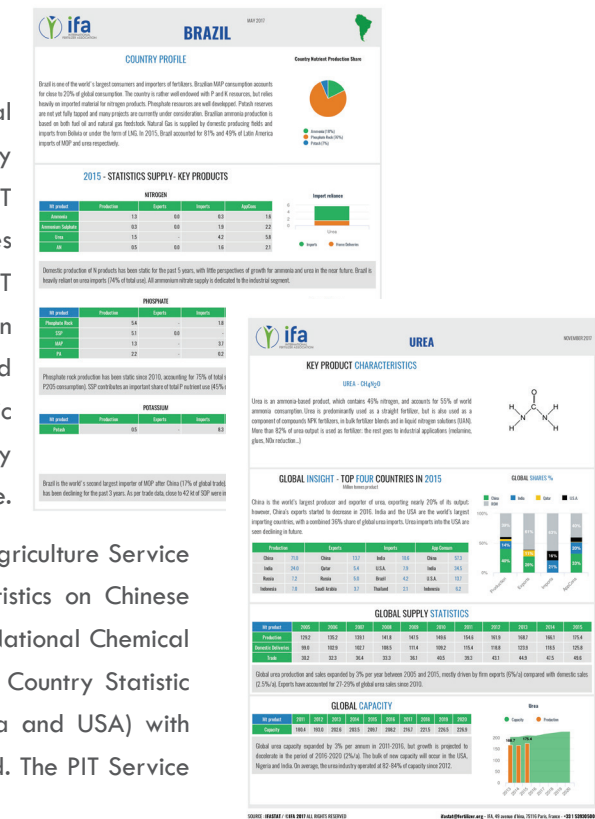
Three international media campaigns were organized, and education and awareness raising on nutrient stewardship related topics and the critical role of fertilizers in climate change mitigation and adaptation, were covered through 2 webinars, 16 expert blogs, 9 nutrient management stories, 8 press releases and social media postings on LinkedIn and Twitter (reaching 12K followers).

Production and International Trade

In 2017 the PIT Service published close to 45 statistical reports on mainstream fertilizer products, exclusively distributed to IFA Members, under the scope of the PIT Statistical Programme. In line with the PIT Committee Priorities for 2017-2018 to expand IFA's statistical coverage, the PIT Service launched the very first IFA survey of production data for NPK Compounds, aimed at the top 15 countries and regions; results were presented at the 2017 IFA Strategic Forum. The PIT Service also updated its global capacity reports on NPK Compounds and Potassium Sulphate.

The PIT Service worked in close collaboration with the Agriculture Service during the year, first for the revamp of historical statistics on Chinese fertilizer consumption (with the assistance of the China National Chemical Information Center); and for the release of two-pager Country Statistic Profiles for five countries (Morocco, Brazil, India, Russia and USA) with trends on fertilizer supply and historical nutrient demand. The PIT Service also released the first Product Statistical Profile (Urea).

Preparatory work for IFA's new statistical portal IFASTAT began in September 2017, with a launch scheduled for mid-2018.



The Task Force on a Voluntary IFA Trade Contract made significant progress in drafting a voluntary FOB trade contract during the year, with plans to complete its work in 2018 with the provision of a series of trade Contracts reflecting current seaborne trade practices in the fertilizer sector. The PIT Service also organized two Anti-trust awareness sessions with IFA's legal Counsel: to the Board of Directors at the Strategic Forum in Zurich, and to the IFA Staff in Paris in December.

The 2017 IFA Production & International Trade Conference was successfully held in Paris, attracting close to 110 attendees from 21 countries, and highlighted current shifts in fertilizer trade, production feedstock and distribution systems.

Technical and SHE



The number of “Protect & Sustain” certifications continued to grow steadily in 2017, encompassing **45 certified companies in 52 countries** at the end of the year. The first non-producer member also became certified during the year. With continuous engagement since its launch in 2011, Protect & Sustain is the de facto global standard for fertilizer companies.

In 2017 the annual Employee Safety Survey received its second-best level of participation in 14 years. During the year, IFA also translated all benchmarks into Chinese and Russian, to allow for all Members to participate in IFA’s Super Benchmarking Year in 2018.

Indeed, for the first time, all four IFA Benchmarks (Environmental Performance, Energy Efficiency and CO2 emissions, Employee Safety Perceptions and Employee Safety) will be available to all IFA Members. They are all 100% voluntary, 100% confidential and 100% accessible.

In November, the Technical & SHE Committee debuted a pilot version of an Incident Reporting Portal for members to voluntarily and confidentially share safety incident information. The final version will be released in 2018.



ifa
Culture of Excellence
in SHE



**INCIDENT
REPORTING
PORTAL**



In addition, the Product Security Task Force partnered with the African Fertilizer and Agribusiness Partnership (AFAP) to translate the “Product Security Questions for Companies Dealing with Nitrogen Fertilizers” posters into Spanish, Portuguese, French and Swahili.

IFA and the International Fertilizer Development Center (IFDC) partnered to deliver a Production Technology Training for young and new engineers on Phosphate in Marrakesh, which attracted the highest number of participants in IFA’s product training history.

Regional Initiatives

The IFA China Initiative

IFA coordinated the annual meeting of the IFA China Consultative Group (CCG) in Shanghai in October, under the convenorship of Kingenta. Key items included an overview of supply-side reforms, the newly announced “Green Development Policy”, IFA2030, and the overview of activities in 2018.

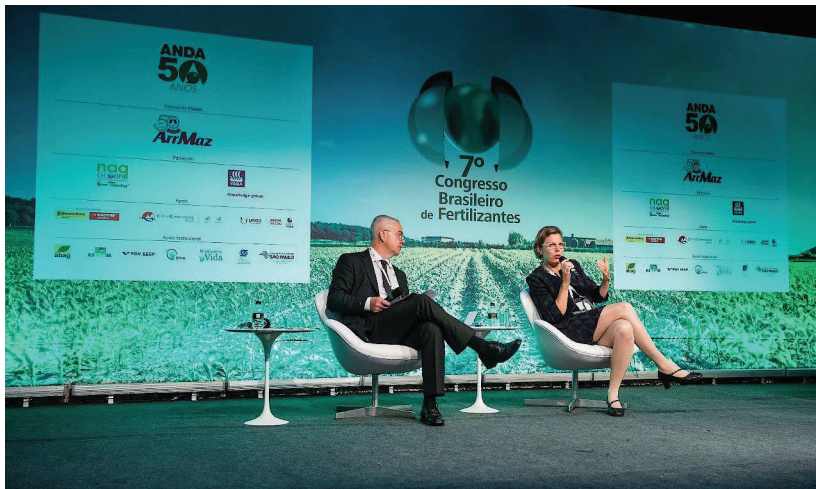
Africa Forum

In February IFA partnered with AFAP and IFDC for the organization of a roundtable on establishing and strengthening national and sub-national fertilizer trade and agribusiness associations in sub-Saharan Africa, which attracted a high number of participants. Patrick Heffer, Senior Director of the Agriculture Service, presented IFA’s updated outlook of the African fertilizer market during a regional conference, and a webinar for IFA Members. IFA also co-organized a side-event at the African Green Revolution Forum (AGRF) in September with IPNI, IFDC, IPI, AFAP and IITA on “science-based balanced fertilizer recommendations for smallholder farms in Africa”. In November 2017, following a 6-month consultative process, IFA adopted its Africa strategy for 2018-2020. At the Borlaug Dialogue in October in Des Moines, IFA led a panel session calling for a new summit to update commitments to increase fertilizer use and enhance soil health in Africa.



Latin America

In January, IFA participated in the Fertilizer Latino Americano Conference held in Buenos Aires, where it organized an IFA breakfast for Members in the region. A meeting on Latin America Fertilizer Consumption Statistics was also organized during the Annual Conference in Marrakesh in May.



Eastern Europe and Central Asia Outreach

IFA coordinated two workshops in Russia in 2017: in February in Cherepovets on Product Stewardship, upon the official invitation from RAPU (the Russian Fertilizer Producers' Association), and in October in Moscow on Nutrient Stewardship, also with RAPU and IPNI.



Events

2017 was a very successful year for the Conference Service, which noted a 7% increase in participation at IFA events from 2016, with 2,210 delegates and 142 Young Professionals (compared to 2,053 and 129 the previous year). A growing number of delegates also started using the IFA Conferences App, where programs, speakers' biographies and accompanying documents are accessible for all conference participants.

Event	Participants
2017 Joint Communications-Agriculture Meeting 23-24 January, Rome, Italy	62
2017 Production and International Trade Conference 22-24 February, Paris, France	103
2017 Global Safety Summit 27-30 March, Amman, Jordan	136
85th IFA Annual Conference 22-24 May, Marrakech, Morocco	1316
2017 IFA Crossroads Asia-Pacific Conference 24-26 October, Shanghai, China	396
2017 IFA Strategic Forum 14-15 November, Zurich, Switzerland	180

The IFA Annual Conference remains the largest conference of the fertilizer industry, gathering more than 1,300 participants from 70 countries in 2017 in Marrakech, Morocco. The 2017 Annual Conference was opened by the Moroccan Secretary of State to the Minister of Agriculture, Mr. Hammou Ouhelli, with an emphasis on the important role of nutrients for sustainable agricultural development.



Another highlight of IFA's Annual Conference was the election of its new Chairman: Rakesh Kapur, Joint Managing Director of the Indian Farmers Fertilizer Cooperative (IFFCO), one of the largest fertilizer cooperatives in the world, currently celebrating its 50-year anniversary of continuous support to Indian farmers.

The high attendance of IFA's five other conferences was another testament to their popularity and relevance for the fertilizer industry. Through its events, IFA continuously provides its Members with open forums for networking and the exchange of knowledge and expertise.

Awards



Green Leaf Award



Rashtriya Chemicals
& Fertilizers Ltd



Every two years, IFA recognizes SHE excellence in the membership with its prestigious Green Leaf Award.

The 2017 Green Leaf Award's Gold Medal was awarded to Rashtriya Chemicals, followed by Fauji Fertilizers for silver, and the bronze went to DCM Shriram. The Green Leaf Best Progression Award was won by Enro. It was also decided that the 2019 edition of the Green Leaf Award would give two Gold Medals: one for nitrogen producers, and another for potash and phosphate producers.



The Norman Borlaug Award

IFA's 2017 Norman Borlaug Award was awarded to Dr. Heitor Cantarella on Global Fertilizer Day (13 October). He was chosen as recipient for his cutting-edge work to reduce greenhouse gas emissions associated with fertilizer use in the tropics. Dr. Cantarella's work has focused on minimizing emissions of nitrous oxide during the production of key Brazilian crops such as citrus fruits and sugarcane for ethanol production.



Finance

In 2017, total operating income amounted to €8.71 million, representing an increase of 4.6 percent compared to 2016. This positive outcome mostly resulted from higher than anticipated revenue from conferences and meetings, given a high attendance at the last two events organized in 2017, in Shanghai and Zürich, respectively. In addition, revenue from sponsorship was also higher than in 2016 and accounted for about 12.7 percent of the total income from conferences and meetings.

The other factor behind the higher operating income stems from additional contributions from certain IFA members who wished to finance IFA's strategic review "IFA 2030" which is being carried out in 2017-18.

Operating expenditures were reduced by 1.8 percent compared to the year before and reached some €8.42 million (€8.58 million in 2016).

Referring to financial activity, the year ended with a small deficit of some €9,000, against about €37,000 in 2016. This situation was essentially due to the fact that the reorganization of IFA's financial reserves approved at the Strategic Forum in Dubai, in November 2016, took longer to implement. Furthermore, the change in fair value of investments remained negative and the return on the short-term instruments in euros was extremely low.

In summary, the year 2017 ended with a surplus after taxation of about €215,000, making up for a deficit of some €206,000 which was registered in the accounts for 2016. While this is the surplus listed under the UK accounts, we recall that IFA's actual tax paid in France, where all its operations take place, was €9,306.

Details of the Association's financial situation in 2017 are provided in the "Audited Accounts at 31 December 2017" attached to the Annual Report.

Secretariat



01 Charlotte Hebebrand	Director General	Director General's Office
02 Claire Boutaric	Manager Members Relations and Executive Assistant to the Director General	
I.T. Service	03 David François	I.T Director
	04 Aline Bortot	I.T Assistant
05 Patrick Heffer	Senior Director	Agriculture Service
06 Armelle Gruère	Fertilizer Demand Market Analyst	
07 Samy Beltaief	Policy Analyst, Agriculture Service	
08 Sophie Palmié	Project Coordinator, Technical & SHE and Agriculture Services	

Production and International Trade Service

09 Michel Prud'homme	Senior Director
10 José de Sousa	Nitrogen Products Market Analyst
11 Virginie Couturier	Phosphate Products Market Analyst
12 Oliver Rousseau	Potash & Sulfur Products Market Analyst
13 Sylvie Marcel	Assistant

14 Volker Andresen

Director

Technical And She Service

08 Sophie Palmié

Project Coordinator, Technical & SHE and Agriculture Services

Communications and Public Affairs Service

15 Yvonne Harz-Pitre	Director
16 Margot Clifford	Communications Specialist
17 Sam Joll	External Communications Specialist
18 Sophie Babeix	Assistant

19 Stéphane Leleu

Director

Conference Service

20 Valérie Corfmat

Conference Planner

21 Sandie Bouttemy

Conference Planner

22 Jessica de Lafargue

Conference Planner

23 Hélène Ginet

Communications Specialist

Administrative Service

24 Florence Lambert	Director
25 Aurélien Palaric	Senior Accountant
26 Sylvain Rivière	Accountant

Membership

At the end of 2017, the number of members of the Association reached 474 covering 68 countries. The various categories of membership were represented as follows:

179 Ordinary members **43 Correspondent members**
192 Associate members **60 Affiliate members**

During 2017, **31 new members** were elected as follows:

Yueyang Juyuan Petrochemical Co. Ltd (China P.R.)	Ordinary Members
Evergrow Specialty Fertilizers (Egypt)	
P.T. Parna Raya (Indonesia)	
Cosmo Trade & Service Co. Ltd (Japan)	
ANWIL (Poland)	
SEPHOS (Senegal)	
Terragro Fertilizer Co. Ltd (Thailand)	
Tiger-Sul Products LLC (United States)	
Associate Members	
Agrimin Limited (Australia)	
Danakali Ltd (Australia)	
Minbos Resources Limited (Australia)	
China Petroleum Technology and Development Corporation (China P.R.)	
RAMS & Co (France)	
Dupont OCP Operations Consulting (Morocco)	
Plaman Resources Limited (New Zealand)	
Pacific Exim (Pvt) Ltd (Pakistan)	
Eti Bakir A.S. Mazidagi Facilities (Turkey)	
Diamond Sphere Trading LLP (United Kingdom)	
Archer Daniels Midland Company (United States)	
INTL FCStone Financial Inc. (United States)	
Kincannon & REED (United States)	
Tricon Energy (United States)	
Camara de la Industria Argentina de Fertilizantes y Agroquimicos (Argentina)	Affiliate Members
Asociacion Nacional de Comercializadores de Fertilizantes A.C. (Mexico)	
Fertilizer Manufacturers of Pakistan Advisory Council (FMPAC) (Pakistan)	
International Enterprise Singapore	
Correspondent Members	
Sunil Gupta (India)	
Raymond Hoyum (United States)	

There were **15 resignations** during the year:

Ordinary Members

Mixfertil Industria e Comercio de Produtos Quimica Ltda (Brazil)

Nuova Solmine (Italy)

Mendeleevskazot (Russian Federation)

Western Potash Corp. (Canada)

ISKY Chemicals Co. Ltd (China P.R.)

BNP Paribas-Etudes Industrielles et Sectorielles (France)

European Energy Exchange AG (Germany)

J.J. Consultants (India)

Mammoet Holding BV (The Netherlands)

Odfjell Tankers (Norway)

SAP CIS LLC (Russian Federation)

VEGA-NITRO S.A. (Switzerland)

Agrifos Partners LLC (United States)

Affiliate Members

Correspondent Members

David Ford (Australia)

J. Felker (Germany)

Name Changes

Ordinary Members

Sasol Nitro (South Africa) has become
Sasol Chemicals, a division of **Sasol South Africa (Pty) Ltd**

Ruwais Fertilizer Industries (FERTIL) (U.A.E.) has become
ADNOC Fertilizers

Rum Jungle Resources Ltd (Australia) has become
Verdant Minerals Ltd

Sanmit International FZE (U.A.E.) has become
Tradient International FZE

A.J. Sackett & Sons Co (United States) has become
Sackett Waconia

IHS (United States) has become **IHS Markit**

Associate Members

Affiliate Members

DAFF-ABARES (Australia Department of Agriculture, Fisheries and Forestry) has become **DAWR-ABARES (Australia Department of Agriculture and Water Resources)**

Other Changes

JIFCO (Jordan India Fertiliser Company) (Jordan), a subsidiary of IFFCO (India) has been included under the membership of IFFCO.

Ordinary Members

Pemex (Mexico) has joined IFA and form a group membership with **Grupo Fertinal**.

Fatima companies (Pakistan) have decided to form a group membership under the name of **Fatima Group** including **Fatima Fertilizer company, Pakarab** and **Fatimafert Ltd**.

The membership of **Tervalis Group (Spain)** has been transferred to **Fertinagro Biotech S.L. (Spain)**

Honeywell International Inc (United States) announced the spin-off of its resins and chemicals business into a new company named **AdvanSix Inc**.

Associate Members

The membership of **DSSI-Dynamic Sales Service (India)** has been transferred to **M/S Oilex Exploration Supplies Private Ltd**

Bery Maritime (Norway) resigned at the end of 2016 but has reconsidered his decision and remained a member in 2017.

H.J. Baker & Bro., Inc. (United States) sold its Crop Performance Group (including Tiger-Sul). Based on its sulphur processing and export activities it now qualifies for Ordinary membership.

We have been informed of **Mr Livio Lederer's (United States)** passing.

Correspondant Members

Membership Termination

Jiaocheng Knlan Chemical Co. Ltd (China P.R.)

OLLIANCE (Sichuan Olliance Chemical Co., Ltd) (China P.R.)

Ordos Yi Ding Ecological Agriculture Development Co. Ltd (China P.R.)

Qingdao Jufeng Agricultural Science and Technology Co.,Ltd. (China P.R.)

KazAzot LLC (Kazakhstan)

FPM Sdn Bhd (Malaysia)

Dniprovskiy Plant of Chemical Fertilizer – DZMU (Ukraine)

Intrepid Potash, Inc. (United States)

Ordinary Members

Associate Members

Fertinvest Pty Ltd (Australia)

Campo Rico Fertilizantes (Brazil)

Agri-Environmental Solutions (Canada)

Extreme Shipping and Trading (Egypt)

Hagrpotat for Import and Export (Egypt)

PK Fertilizers Sdn Bhd (Malaysia)

Muscat Fertilizer Company LLC (Oman)

Tis-Mindobryva Ltd (Ukraine)

Elections in 2017

Board meeting on 23 May 2017

Chairman, Finance Committee
Mr. Chuck Magro, Nutrien, Canada

Chairman, Agriculture Committee
Mr. Patricio de Solminihac, SQM, Chile

Executive Board:

IFA Chairman
Mr. Rakesh Kapur, IFFCO, India

IFA Vice Chairman
Dr. Mostafa Terrab, OCP, Morocco

Immediate Past Chairman
Dr. Abdulrahman Jawahery, Bahrain

Board:

Board member, East Asia
Mrs. Liao Hui, Kailin Group, China P.R.

South Asia
Mr Shafqaat Ahmed, Fauji Fertilizer Company, Pakistan

The term of the following Board member was renewed for a second term

Board meeting on 14 November 2017

Member, Executive Board
Mr Zhai Jidong, Kingenta, China P.R.

Board member, Latin America
Mr Daniel Pettarin, Profertil, Argentina

**General meeting on
24 May 2017**

Board member, South Asia
Mr Manoj Mishra, National Fertilizers Limited, India

Latin America
Mr Patricio de Solminihac, SQM, Chile

The term of the following Board member was renewed for a second term

Past Annual Conferences

2002: Lisbon	1974: Tenerife	1946: Paris
2001: Sydney	1973: Rome	1940 - 1945: No conferences
2000: Oslo	1972: Deauville	
1999: Manila	1971: Amsterdam	1939: The Hague
1998: Toronto	1970: Athens	1938: Rome
1997: Beijing	1969: Burgenstock/Lucerne	1937: Paris
1996: Berlin	1968: Berlin	1936: Budapest
1995: Singapore	1967: Monte Carlo	1935: Gleneagles
1994: Istanbul	1966: Miami Beach	1934: Lisbon
1993: New Orleans	1965: Lisbon	1933: Paris
1992: Seoul	1964: m/v Cabo San Roque	1932: Copenhagen
1991: London	1963: Lausanne	1931: Baden-Baden
1990: Vancouver	1962: Vienna	1930: Interlaken
2017: Marrakech	1989: Budapest	1961: Casablanca
		1929: Vienna
2016: Moscow	1988: Monte Carlo	1960: Venice
		1928: Stockholm
2015: Istanbul	1987: Orlando	1959: Biarritz
		1927: Hamburg
2014: Sydney	1985: Munich	1958: Copenhagen
2013: Chicago	1986: Bangkok	1957: Scheveningen
2012: Doha	1984: Mexico City	1956: London
2011: Montreal	1983: Vienna	1955: Hamburg
2010: Paris	1982: Palma de Mallorca	1954: Lisbon
2009: Shanghai	1981: Singapore	1953: Stockholm
2008: Vienna	1980: Monte Carlo	1952: Cannes
2007: Istanbul	1979: Rio de Janeiro	1951: Lucerne
2006: Cape Town	1978: Cannes	1950: Madrid
2005: Kuala Lumpur	1977: Copenhagen	1949: Copenhagen
2004: Marrakech	1976: London	1948: Brussels
2003: Philadelphia	1975: San Francisco	1947: Eastbourne

Past Presidents

A. Jawahery
2015-17

S. Wu
2005 - 07

K.H. Tillmann
1983-85

E. Mete
2013-15

J.M. Van Brunt
2003-05

J. Miro Chavarria
1981-83

B. Doyle
2011-13

W. Puggina
2001-03

G. Artaud
1979-81

A.S. Shriram
2009-11

E. Tirkkonen
1999-01

P. Latteur
1977-79

T. Enger
2007 -09

U.S. Awasthi
1997-99

W.J. Turbeville, Jr.
1975-77

C.E. Childers
1995-97

A. Robinson
1973-75

R. Grandgeorge
1956-59

E. Öner
1993-95

R. Mathieu
1971-73

D.J. Bird
1953-56

B.B. Turner
1991-93

J.D. Waller
1969-71

R. Standaert
1949-53

W. Klaassen
1989-91

G.M. Mason
1965-69

A. Waller
1946-49

G.P. Giusti
1987-89

J. Capelo Portabella
1962-65

E. Berr
1937-39

A.B. Al-Nouri
1985-87

H. Stevenius-Nielsen
1959-62

E.G. Martens
1927-37

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