



ANNUAL REPORT 2015





IFA ANNUAL REPORT 2015

Report of the Board of the 87th year to be presented to the Annual General Meeting
on 01 June 2016

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FROM THE PRESIDENT

I was greatly honored to be elected as IFA Chairman at IFA's 83rd annual meeting held in Istanbul in May 2015.

It is a privilege to represent this important industry at the global level! As IFA Chairman, I have learned that decision makers and influencers in our increasingly urban world do not always know how food is grown and produced, and while welcoming innovation in many areas, tend to almost instinctively view modern agricultural practices as "unsustainable."



But when presented with clear, science-based evidence, they learn that mineral fertilizers, for example, are responsible for roughly half of the food that ends up on our plates, or that fertilizers are based on "natural" rather than man-made elements, namely nitrogen from the air, and phosphate and potash ores.

They learn that nutrients that are removed by successive harvests must be replenished in order to keep soils healthy and fertile, and that organic sources of nutrients are not always sufficient, thus requiring integrated nutrient management.

They also appreciate learning about nutrient stewardship initiatives and quickly grasp the "4R" concept, namely the need for farmers to apply the right source of nutrients, at the right rate, time and place.

"IT IS CRUCIAL FOR OUR
INDUSTRY TO COMMUNICATE
EFFICIENTLY ON WHAT FERTILIZERS
ARE AND WHAT IS INTEGRATED
NUTRIENT MANAGEMENT"

Our industry is not perfect and must continue to innovate. At the same time, it is crucial for us to keep our focus on effective communications and dialogue.

Abdulrahman Jawahery
PRESIDENT

A handwritten signature in black ink, consisting of a large, stylized loop followed by a few smaller strokes.

FROM THE DIRECTOR GENERAL



While the plant nutrients produced and distributed by IFA members play a crucial role in supporting agricultural productivity and food security, this industry is also known for its commitment to the sustainable use of plant nutrients to ensure a maximum uptake of nutrients by plants and a concomitant minimum amount of nutrient losses to the environment.

IFA's involvement in the UN's 2015 International Year of Soils allowed us to showcase the important contribution of site- and crop specific, balanced plant nutrition to soil health.

IFA is also a strong supporter of the Sustainable Development Goals (SDGs) adopted by the international community in September 2015, in particular Goal 2 which calls for an end

to hunger, the achievement of food security and improved nutrition and the promotion of sustainable agriculture.

A myriad of concerted actions will be necessary to meet Goal 2, including improved access by smallholders to agricultural inputs and the dissemination of best agricultural management practices.

I am delighted to work with IFA members from throughout the fertilizer value chain, who are absolutely committed to helping to meet this ambitious but feasible Goal.

“IFA IS A STRONG SUPPORTER OF THE SDGS ADOPTED IN SEPTEMBER 2015, IN PARTICULAR GOAL 2 WHICH CALLS FOR AN END TO HUNGER, THE ACHIEVEMENT OF FOOD SECURITY AND IMPROVED NUTRITION AND THE PROMOTION OF SUSTAINABLE AGRICULTURE.”

Charlotte Hebebrand
DIRECTOR GENERAL

A handwritten signature in black ink, which appears to read "Charlotte Hebebrand". The signature is fluid and cursive.

EXECUTIVE BOARD

MAY 2015 - MAY 2016



PRESIDENT
**Abdulrahman
Jawahery**
Gulf Petrochemical
Industries Co. (GPIC)
BAHRAIN



VICE PRESIDENT &
CHAIRMAN OF THE
FINANCE COMMITTEE
Rakesh Kapur
Indian Farmers Fertiliser
Cooperative (IFFCO). INDIA



EXECUTIVE BOARD
MEMBER
Mostafa Terrab
OCP. MOROCCO



EXECUTIVE BOARD
MEMBER
Chuck Magro
Agrium. CANADA



SPECIAL ADVISER
Esin Mete
TURKEY



DIRECTOR GENERAL
**Charlotte
Hebebrand**
IFA
FRANCE

VICE PRESIDENT / **Eugenio Ponce** / SQM / CHILE / Resigned May 2015
EXECUTIVE BOARD MEMBER / **Arifin Tasrif** / P.T. Pupuk Indonesia (Persero) Holding Company / INDONESIA / Resigned November 2015

BOARD OF IFA

MAY 2015 - MAY 2016

AFRICA



Alassane Diallo
Industries Chimiques
du Sénégal (ICS)
SENEGAL



**Saad Abou
El Maaty**
Abu-Qir Fertilizers &
Chemical Ind. Co.
EGYPT

EAST ASIA



**Cao Hoai
Duong**
Petrovietnam Fertilizer
and Chemicals Company
(PVFCCO)
VIET NAM
Resigned in January 2016



Wang Hui
ChinaBlue Chemical Ltd
(CBC)
CHINA P.R.



Wang Hongjun
Sinofert Holdings Ltd
CHINA P.R.

EASTERN EUROPE & CENTRAL ASIA



Andrey Guryev
OJSC PhosAgro
RUSSIA



Dmitry Konyaev
UralChem
RUSSIA

OCEANIA



Tom O'Leary
Westfarmers Chemicals
Energy & Fertilisers
AUSTRALIA



James Whiteside
Incitec Pivot
AUSTRALIA
Resigned December 2015

LATIN AMERICA



Roger Downey
Vale Fertilizantes
BRAZIL



P. De Solminihac
SQM.
CHILE

NORTH AMERICA



J. Tilk
PotashCorp
CANADA



Chuck Magro
Agrium Inc.
CANADA
CHAIRMAN OF THE
COMMUNICATIONS
AND PUBLIC AFFAIRS
COMMITTEE



Anthony Will
CF Industries, Inc.
UNITED STATES

SOUTH ASIA



Rakesh Kapur
Indian Farmers' Fertiliser
Cooperative Ltd (IFFCO)
INDIA
CHAIRMAN PIT
COMMITTEE



Kapil Mehan
Zuari Agro Chemicals Ltd.
INDIA
CHAIRMAN AGRICULTURE
COMMITTEE



Shafqaat Ahmed
Fauji Fertilizer Company
Ltd.
PAKISTAN

WESTERN & CENTRAL EUROPE



Renso Zwiers
OCI Fertilizers.
The NETHERLANDS



Javier Goni del Cacho
Fertiberia S.A.
SPAIN



Pawel Jarczewski
Grupa Azoty S.A.
POLAND
CHAIRMAN OF THE
TECHNICAL AND SHE
COMMITTEE
Resigned in February 2016

WEST ASIA



Khalifa Abdullah Al-Sowaidi
Qatar Fertiliser Company
S.A Q (QAFCO)
QATAR



Stefan Borgas
ICL.
ISRAEL

MEMBERSHIP

AT THE END OF 2015, THE NUMBER OF MEMBERS OF THE ASSOCIATION REACHED 501 COVERING 68 COUNTRIES. THE VARIOUS CATEGORIES OF MEMBERSHIP WERE REPRESENTED AS FOLLOWS:

186

ORDINARY MEMBERS

55

AFFILIATE MEMBERS

219

ASSOCIATE MEMBERS

41

CORRESPONDENT MEMBERS

DURING 2015, 41 NEW MEMBERS WERE ELECTED AS FOLLOWS:

ORDINARY MEMBERS

- Chengdu Beluckey Technology Co. Ltd (China P.R.)
- China Coal Erdos Energy & Chemical Co. Ltd (China P.R.)
- Hubei Xiangyun (Group) Chemical Industry Co. Ltd (China P.R.)
- Jiaocheng Knlan Chemical Co. Ltd (China P.R.)
- Qingdao Jufeng Agricultural Science and Technology Co. Ltd (China P.R.)
- Sichuan Olliance Chemical Co. Ltd (China P.R.)
- Wuxi City Pacific Fertilizer Co. Ltd (China P.R.)
- Xinjiang Jingmeinoo Agricultural Science and Technology Co. Ltd (China P.R.)
- El Nasr Company for Intermediate Chemicals (Egypt)
- P.T. Saraswanti Anugerah Makmur (Indonesia)
- Mendeleevskazot LLC (Russia)

AFFILIATE MEMBERS

- Association Française de Commercialisation et de Mélange d'Engrais (AFCOME) (France)

- Hellenic Fertilizer Association (S.P.E.L.) (Greece)
- Russian Fertilizer Producers' Association (RFPA) (Russia)
- Gulf Petrochemicals & Chemicals Association (GPCA) (U.A.E.)
- Bill & Melinda Gates Foundation (United States)
- International Finance Corporation (IFC) (United States)

ASSOCIATE MEMBERS

- Agri-Environmental Solutions (Canada)
- ENAEX S.A. (Chile)
- Erlianhot Tianyu Trading Co. Ltd (China P.R.)
- ISKY Chemicals Co. Ltd (China P.R.)
- Extreme Shipping and Trading (Egypt)
- Chemag Agrarchemikalien GmbH (Germany)
- Agricultural Support Services Company (Iran)
- SIA Ultramar (Latvia)
- Mediterranean Fertilizers Company SAL (Medifert) (Lebanon)
- Molinos & CIA SA (Peru)

- Limited Liability Company Strictum (Russia)
- Elandsfontein Exploration and Mining (Pty) Ltd (South Africa)
- Comspain XXI S.A. (Spain)
- Actatrade SA (Switzerland)
- SCCF (Structured Commodity and Corporate Finance) Geneva (Switzerland)
- Chaketma Phosphates S.A. (Tunisia)
- Bayegan Dis Tic A.S. (Turkey)
- Heksagon Kati Atik Yonetimi Sanayi Ve Ticaret A.S. (Turkey)
- Associated Terminals LLC (United States)
- NPK Fertilizer Advisory Service (NPKFAS) (United States)

CORRESPONDENT MEMBERS

- Mario Barbosa Neto (Brazil)
- P. Loo Chong Poh (Malaysia)
- Kais Daly (Tunisia)
- Vivien Bright (United Kingdom)

THERE WERE 29 RESIGNATIONS DURING THE YEAR:

ORDINARY MEMBERS

- Proquigel Quimica S.A. (Brazil)
- First Quantum Minerals Ltd (Canada)
- MBAC Fertilizer Corp (Canada)
- Mauritius Chemical & Fertilizer Ind. Ltd (Mauritius)
- Bosveld Phosphates (South Africa)
- Chemical Initiatives (Pty) Ltd (South Africa)
- Kynoch (South Africa)
- Nyrstar Sales & Marketing AG (Switzerland)
- Greenbelt Fertilisers Lt (Zambia)

AFFILIATE MEMBER

- British Geological Survey (United Kingdom)

ASSOCIATE MEMBERS

- Minerals and Metals Group (Australia)
- Arianne Phosphate Inc. (Canada)
- Great Quest (Canada)
- Chinalight Resources Imp. & Exp. Corp. (China P.R.)
- Waqud (Egypt)
- Kinmark Oy (Finland)
- Tioxide Europe SAS (Huntsman) (France)
- Hanwha Ammonium Nitrate Services (Rep. of Korea)
- CFI holding Pte Ltd (Singapore)

- Elemental Minerals Ltd (South Africa)
- Bunge S.A. (Switzerland)
- Chemtrade Aglobis AG (Switzerland)
- ChemTrans Trading AG (Switzerland)
- Nomura (United Kingdom)
- Rotex Europe Ltd (United Kingdom)
- Alcoa Inc. (United States)
- Archer Daniels Midland (United States)
- CGB Enterprises Inc. (United States)

CORRESPONDENT MEMBER

- Max Baer (United States)

NAME CHANGES:

ORDINARY MEMBERS

- Hubei New Yangfeng Fertilizer (China P.R.) has been renamed Hubei Xin Yangfeng Fertilizer Co., Ltd
- Innophos Mexicanos SdeRL De CV (Mexico) has become Innophos Fosfatados De Mexico SdeRL de CV

AFFILIATE MEMBER

- The Canadian Fertilizer Institute (CFI) has changed its name to Fertilizer Canada.

ASSOCIATE MEMBERS

- Anhui Ruifeng Fertilizer Trading Co. Ltd (China R.P.) has

changed its name to Anhui Huilong Group Ruifeng Fertilizer co. Ltd.

- Uhde GmbH (Germany) has changed its name to ThyssenKrupp Industrial Solutions AG

- Medifer Group (Spain) has changed its name to Medifer Iberian Company S.L.

OTHER CHANGES:

ORDINARY MEMBERS

- CSBP Limited (Australia) is part of Wesfarmers Chemicals, Energy & Fertilisers and has transferred its membership to this company.
- Abacol - Abonos Colombianos S.A. (Colombia) has been acquired by Yara (Norway), already a member of IFA.
- Zuari Agro Chemicals Limited (India) has requested to form a group membership with Paradeep Phosphates Limited also in India.
- Rosier Nederland BV (Netherlands) is owned by Borealis (Austria), already a member of IFA
- ICS - Industries Chimiques du Sénégal and Indorama Eleme Fertilizer & Chemicals Ltd (Nigeria) have opted for a group membership under Indorama.

- Rosier S.A. (Belgium) is now part of Borealis AG (Austria), also an Ordinary member of IFA.

ASSOCIATE MEMBERS

- The membership of CJSC Belarusian Potash Company (Belarus) has been transferred to a newly established company OJSC Belarusian Potash Company.
- Fosbrasil SA (Brazil) has been acquired by ICL Group (Israel), already a member of IFA.
- Allana Potash Corp (Canada) has been acquired by ICL, an Ordinary member of IFA.
- MBAC Fertilizer Corp. (Canada) has started SSP production at its Itafós Arraias site in the Cerrado

region and its membership has been transferred to the Ordinary category.

- AS DBT (Dry Bulk Terminal) (Estonia) is owned by JSC Acron (Russia), already a member of IFA.
- Phosagro Asia Pte Ltd (Singapore) will continue its membership under OJSC PhosAgro (Russia), its parent company and an Ordinary member of IFA.
- The membership of Agrifert S.A. (Switzerland) involved in trading activities has been transferred to a new company called Vertiqal AG, also in Switzerland.
- The membership of International Raw Materials Ltd (IRM) (United States) has been shifted to the Ordinary category in accordance with AoA 7.3.2 and BL 3.4

MEMBERSHIP TERMINATION:

ORDINARY MEMBERS

- Kunming ChuanJin Nuo Chemical Co. Ltd (China P.R.)
- El Nasr Company for Intermediate Chemicals (Egypt)
- MC Ferticom Co. Ltd (Japan)
- Mississippi Phosphates Corporation (MPC) (United States)

ASSOCIATE MEMBERS

- Stonegate Agricom Ltd (Canada)
- ADW AGRO a.s. (Czech Republic)
- Carbon Holdings (Egypt)
- Exa International (France)
- Emmsons International Ltd (India)
- P.T. Parna Raya (Indonesia)

- Agricultural Support Services Company (Iran)
- Bateman Advanced Technologies Ltd (Israel)
- Namibian Marine Phosphate Pty Ltd (Namibia)

CORRESPONDENT MEMBERS

- Mr E. Chee (Canada)
- Mr C. Love (United States)

ELECTIONS IN 2015

The Following Board members were elected at the General meeting on 27 May 2015:

- **EAST ASIA** / Mr Wang Hui, ChinaBlue Chemical Ltd, China
- **SOUTH ASIA** / Mr Shafqaat Ahmed, Fauji Fertilizer Company Ltd, Pakistan
- **NORTH AMERICA** / Mr Jochen Tilk, PotashCorp, Canada

The General Meeting also elected the following as :

- **PRESIDENT** / Dr Abdulrahman Jawahery, GPIC, Bahrain

At its meeting on 27 May 2015, the Board elected Mr Mostafa Terrab, OCP, Morocco; Immediate Past President Esin Mete, Toros, Turkey and Mr Chuck Magro, Agrium, Canada as Members of the Executive Board and appointed following Committee Chairs:

- **CHAIRMAN TECHNICAL COMMITTEE** / Mr Pavel Jarczewski, Grupa Azoty SA, Poland
- **CHAIRMAN FINANCE COMMITTEE** / Mr Arifin Tasrif, PT Pupuk Indonesia (Persero),

At the General Meeting on 19 November 2015, Mr Rakesh Kapur, IFFCO, India was elected Vice President of the Association.

Also, Mr Patricio de Solminihac, SQM, Chile was elected to the Board, representing Latin America.

Following the resignation of Mr Arifin Tasrif in November 2015, from the Executive Board and from the Board, Mr Rakesh Kapur was appointed Chairman of the Finance Committee by the Board at its meeting on 19 November 2015.

PRODUCTION AND INTERNATIONAL TRADE COMMITTEE



In 2015 the Production and International Trade Committee published 70 statistical reports for IFA members, covering mainstream fertilizers and intermediates. The Capacity Tollgates Task Force finalized the series of tollgates for its capacity reporting, and the PIT Service launched a series of surveys for initiating the collection of data on selected specialty fertilizers.

The Committee also organized its first webinar for IFA members on feedstock issues, “Shifts in Energy Markets – Implications for the Fertilizer Industry”. The Task Force on Eastern Europe and Central Asia Statistics developed its roadmap for the collection of statistics in this region. The Task Force on China Fertilizer Statistics finalized statistical templates for exchanging relevant information between IFA and the Chinese fertilizer industry.

The Trade Contract Task Force completed the draft assessment note on the merits of establishing a unified IFA Trade Contract, on which an internal consultation with a selected group of members is planned in early 2016. The PIT Service participated in several industry events and engaged with the FAO, UNEP, IEA and OECD on industry statistics, forecasts, and issues related to fertilizer feedstock supply.

The 36th IFA Production and International Trade Conference took place in Tampa, Florida, in September. There was an emphasis on innovation, emerging fertilizer products, feedstock issues, capacity developments and logistical challenges.

AGRICULTURE COMMITTEE

In January IFA, the International Water Management Institute (IWMI), IPNI and IPI jointly published “Managing Water and Fertilizer for Sustainable Agricultural Intensification”, which discusses management practices to enhance nutrient use efficiency and water productivity and synergies between the two. Reaching out to a larger audience, IFA published a four-page brief for policy and industry leaders as well as infographics for the general public summarizing key messages.

As an input to the International Year of Soils IFA released “Managing Fertilizers to Enhance Soil Health”, co-authored by Bijay Singh and John Ryan, which emphasizes fertilizer’s benefits for soil health when applied according to best management practices.



In March IFA and the Fertiliser Association of India (FAI) co-organized a national seminar in Delhi on “Sustainable Fertilizer Management for Soil Health” focusing on fertilizer subsidy policy, fertilizer best management practices, specialty fertilizer products and outreach to farmers. IFA and the International Zinc Association (IZA) co-organized the 4th International Zinc Symposium in September in São Paulo, at which updated knowledge on the benefits of zinc in improving crop production and human health was shared.

The Fertilizer Demand Session in Istanbul addressed fertilizer-related policy changes in China, fertilizer subsidy policy in India, yield gaps internationally, and regional nutrient use efficiency trends. In 2015 the Agriculture Service started to consider expanding its market intelligence programme to complementary indicators such as yield gaps, nutrient use efficiency and the specialty fertilizers market.

TECHNICAL AND SHE COMMITTEE

IFA's biennial Global Safety Summit took place in Vancouver, Canada, in March. Supported by the Canadian fertilizer association, this conference highlighted best practices leading to Safety, Health and Environment (SHE) excellence in operations. In addition, the 140 participants from 30 countries were invited to visit the local Neptune Bulk Terminals and to attend various social events. A unique combination of thinking-outside-the-box plus world-class practice and networking opportunities made this event a full success.



The fourth edition of IFA's voluntary triennial Energy Efficiency & CO₂ Emissions Benchmark for ammonia producers saw participation by 66 plants located in 26 countries, representing approximately a quarter of global ammonia production. Total performance has improved for each survey since this activity started in 2004 (average net Energy Efficiency +4% and net CO₂ Emissions -9%).

The Committee commissioned an independent analysis to allow producers to obtain the most up-to-date information and guidance on safe phosphogypsum usage. A peer-reviewed 120-page report, "Phosphogypsum: Sustainable Management and Use", is now available to IFA's membership. This document allows other fertilizer associations and companies to follow up with local assessments in the future.

COMMUNICATIONS AND PUBLIC AFFAIRS COMMITTEE



2015 began strongly for IFA's Communications and Public Affairs team with the official launch in January of the Committee, made up of 55 members and eight Working Groups and Task Forces.

2015 was the UN International Year of Soils, a theme of great importance to IFA and its members. The Committee launched two websites: Nutrients4Soils and Growing Smart Together, a platform that disseminates the diverse viewpoints of stakeholders and experts on topical issues in agriculture (the first of these is soils). Growing Smart Together was presented to the public during Global Soils Week in Berlin (19-23 April).

Important progress was also made on UN outreach, and on joint strategies with private sector representatives in relation to the UN.

In May IFA participated in the annual meeting of the International Agri-Food Network (IAFN) in preparation for the 42nd Session of the UN Committee on World Food Security (CFS) in October. At the CFS, IFA led a delegation of seven industry members and IFA's Chairman Abdulrahman Jawahery was invited to speak at a meeting with FAO Director-General José Graziano da Silva.

Due to its continuous efforts on the Sustainable Development Goals (SDGs) during the year – with the organisation of a workshop in January and an outreach mission to the UN in March – IFA was the sole private sector delegation invited to take part in the meeting of the Inter-Agency and Expert Group (IAEG) on SDG indicators in November, shortly after the adoption of the SDGs by the UN General Assembly in September.

The Committee also regularly participated in meetings of the Business Advisory Committee (BIAC) to the OECD on Food and Agriculture, as well as meetings of the Farming First Coalition.

IFA REGIONAL INITIATIVES

AFRICA FORUM

IFA was actively involved in African matters in 2015, especially in relation to the African Fertilizer Financing Mechanism (AFFM). At the meeting of the AFFM Governing Council (of which IFA is a member) in July in Addis Ababa, Ethiopia, IFA pledged financial support from the industry to AFFM and set forth the conditions for such support. The announcement was welcomed by the African Union Commission and the African Development Bank.

IFA will now turn its attention to assisting with revisions of the AFFM's work programme priorities and establishing a well-defined relationship with the African Fertilizer and Agribusiness Partnership (AFAP).

Following a meeting with the Common Market for Eastern and Southern Africa (COMESA) in September in Lusaka, Zambia, IFA agreed to support COMESA's 500 small and medium enterprises (SMEs) initiative. This initiative, implemented by AFAP, aims at helping to develop SMEs involved in the fertilizer value chain in the COMESA region.



EASTERN EUROPE AND CENTRAL ASIA OUTREACH

IFA's outreach to Eastern Europe and Central Asia (EECA) included member meetings in Belarus, Kazakhstan and Russia. In Moscow the Secretariat hosted a well-attended event at the Russian Producers Association (RAPU), where the programme of next year's Annual Conference in that city was discussed. Several action points of mutual support were agreed, such as sharing of best practices and the development of regional statistics.

The participation of EECA company representatives in IFA's global working groups keeps increasing.

ASIA OUTREACH



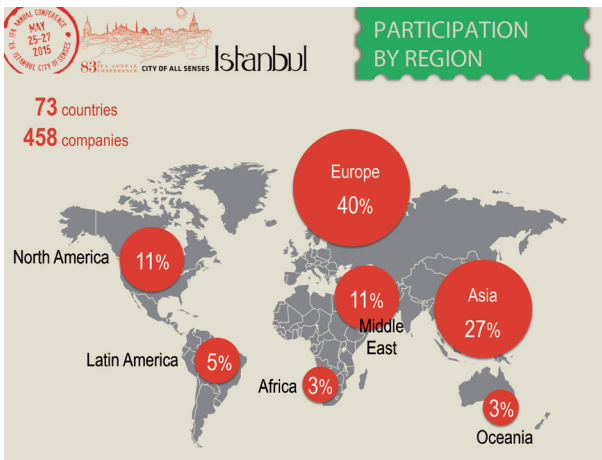
IFA China Initiative: In late 2015 the IFA China Consultative Group, comprising CEOs of prominent Chinese IFA member companies, released two declarations to the attention of the IFA Board of Directors and members, in which they shared their unanimous commitment to promote nutrient stewardship in China and to support IFA product stewardship by initiating in 2016 the process for certification under the IFA Protect & Sustain programme.

IFA Viet Nam Outreach: In October 2015 IFA and PetroVietnam Fertilizers and Chemicals organized a half-day outreach seminar in Hanoi. The seminar was a unique opportunity to present IFA major activities and shared IFA principles on nutrient stewardship and product stewardship to close to 90 participants from government, industry and trade in Viet Nam.

IFA EVENTS

IFA organises several high-level events each year that bring together industry specialists and decision makers to exchange views on key issues relevant to the fertilizer industry. Designed to facilitate the sharing of information and global networking, these events are attracting more and more participants thanks to their organisation, the pertinence of their themes, and the quality of the guest speakers.

Indeed, in 2015, IFA's Annual Conference, held in Istanbul on 25-27 May, attracted more than 1400 people from 73 countries, proving its particular importance to the industry's leadership.



ATTENDANCE AT IFA CONFERENCES	PARTICIPANTS	COUNTRIES
2015 JOINT COMMUNICATIONS-AGRICULTURE MEETING 13-15 January 2015- Paris, France	83	25
2015 IFA GLOBAL SAFETY SUMMIT 23-26 March 2015 - Vancouver, Canada.	132	30
83RD IFA ANNUAL CONFERENCE 25-27 May 2015 - Istanbul, Turkey	1400	73
2015 IFA PRODUCTION & INTERNATIONAL TRADE CONFERENCE 21-23 September 2015- Tampa, USA	102	21
IFA CROSSROADS ASIA-PACIFIC 2015 20-22 October 2015- Kuala Lumpur, Malaysia	367	42
2015 IFA STRATEGIC FORUM 18-19 November 2015- Paris, France,	92	23

*Total number of delegates and accompanying persons



AWARDS

THE NORMAN BORLAUG AWARD

Every year since 1993, IFA has granted the Norman Borlaug Award to a person whose research or extension work has led to significant advances in crop nutrition. The award allows IFA to promote research and knowledge transfer on efficient and effective fertilizer use.

Professor Michael McLaughlin is the laureate of the 2015 award, which recognizes excellence in crop nutrition research in developed countries.



A Science Fellow of Australia's Commonwealth Scientific and Industrial Research Organisation (CSIRO) and Research Professor in Soil Science at the University of Adelaide (Waite Campus), Professor McLaughlin has more than 30 years' experience in soil fertility and plant nutrition research. His research focuses on the fundamental mechanisms of fertilizer behaviour in soils and on linking these to field observations, in order to improve fertilizer effectiveness. He has conducted his work essentially in Africa, Southeast Asia and Australia.

It has been diffused globally thanks to the University of Adelaide's Fertiliser Technology Research Centre. Professor McLaughlin has also employed new methods to examine and benchmark fertilizer behaviour and effectiveness. He has used isotope tracing and dilution methods to determine the fate of added fertilizer.

Professor McLaughlin is an avid communicator of his research. In addition to supervising over 20 postgraduate research students from Australia, Brazil, China, Ecuador, Germany, Iran, Malaysia and Sri Lanka, makes his knowledge available to farmers and growers in Australia. Following a severe drought in that country in 2006, he and two of his colleagues quickly wrote and published a factsheet detailing how to conduct nutrient management under drought conditions, along with recommendations for fertilizer management in the following season.

These recommendations are still being used.



THE GREEN LEAF AWARD

The IFA Green Leaf Award is awarded every two years to an IFA member whose production complex (single site) has shown outstanding performance in Safety, Health and Environment (SHE) in fertilizer production.

In 2015 an in-depth review of numerous applications by an independent jury concluded that the ammonia and urea production of Yara Brunsbüttel in Germany came out first.

The Green Leaf Award 2015 was presented by Esin Mete, President of IFA, and Jim Prokopanko, Chairman of IFA's Technical and SHE Committee, during the 2015 Global Safety Summit in Vancouver, Canada.

The first and second runners-up were Rotem Amfert Negev Ltd. (Israel) and IFFCO Phulpur Unit (India), respectively. Special recognitions included a Green Leaf Excellence Award for Qafco (Qatar), the 2013 winner, which again obtained the highest score among the competitors, and a Green Leaf Best Progression Award for Shriram Fertilisers and Chemicals (India) to acknowledge significant SHE improvements in fertilizer production between 2013 and 2015.

FINANCE

In 2015, total operating income and expenditure were almost at the same level as in 2014 and amounted to €8.19 million and 8.16 million respectively, against €8.39 million and 7.96 million in 2014. Income from subscriptions for 2015 remained at the level of the previous year.

Referring to conferences and meetings, revenue from the Annual Conference in Istanbul was at the level of Sydney in 2014 but several other events organized in 2015 resulted in a lower income compared to those organized in 2014.

Operating expenditure slightly increased by about 2.6 per cent in 2015 versus 2014. Expenditure increases were seen for the sustainable fertilizer partnership programme; external consultancy fees; staff costs; as well as the general expenditures. In contrast, some savings were also made, more specifically in the organizational costs of the conferences and meetings.

Referring to financial activity, a surplus of some €57,000 was recorded in the accounts, against about €253,000 in 2014. This substantial difference resulted from the loss in the change in fair value of investments, which amounted to around €106,000 at the end of the year, against a positive result of some €89,000 in 2014. This situation is explained by the

fact that the market value of the financial investments at 31 December 2015 was significantly lower than in December 2014, on account of the continuing downturn of the financial markets registered throughout the year.

Whereas IFA ended 2015 with an operating surplus of about €30,000, taking into account financial activity, the overall surplus for 2015 reached €69,600 after taxation (€17,000). This surplus was added to the association's reserves.

Details of the Association's financial situation in 2015 are provided in the "Audited Accounts at 31 December 2015" attached to the Annual Report.



IFA SECRETARIAT



01 - Dr. Abdulrahman Jawahery / PRESIDENT AND CHAIRMAN OF IFA

DIRECTOR GENERAL'S OFFICE

- 02 - Charlotte Hebebrand / DIRECTOR GENERAL
- 03 - Claire Boutaric / MANAGER MEMBER RELATIONS AND EXECUTIVE ASSISTANT TO THE DIRECTOR GENERAL
- 04 - David François / I.T. DIRECTOR
- 05 - Aline Bortot / I.T. ASSISTANT

AGRICULTURE SERVICE

- 06 - Patrick Heffer / SENIOR DIRECTOR
- 07 - Armelle Gruère / FERTILIZER DEMAND MARKET ANALYST
- 08 - Guillaume Peyroutou / POLICY ANALYST
- 09 - Sophie Palmié / PROJECT COORDINATOR, TECHNICAL & SHE AND AGRICULTURE SERVICES

PRODUCTION AND INTERNATIONAL TRADE SERVICE

- 10 - Michel Prud'homme / SENIOR DIRECTOR
- 11 - José de Sousa / NITROGEN PRODUCTS MARKET ANALYST
- 12 - Virginie Couturier / PHOSPHATE PRODUCTS MARKET ANALYST
- 13 - Olivier Rousseau / POTASH & SULFUR PRODUCTS MARKET ANALYST
- 14 - Sylvie Marcel / ASSISTANT

TECHNICAL AND SHE SERVICE

- 15 - Volker Andresen / DIRECTOR
- 09 - Sophie Palmié / PROJECT COORDINATOR, TECHNICAL & SHE AND AGRICULTURE SERVICES

COMMUNICATIONS AND PUBLIC AFFAIRS SERVICE

- 16 - Yvonne Harz-Pitre / DIRECTOR
- 17 - Claudine Aholou-Pütz / COMMUNICATIONS SPECIALIST
- 18 - Margot Clifford / COMMUNICATIONS SPECIALIST
- 19 - Sophie Babeix / ASSISTANT

CONFERENCE SERVICE

- 20 - Stéphane Leleu / DIRECTOR
- 21 - Valérie Corfmat / CONFERENCE PLANNER
- 22 - Sandie Bouttemy / CONFERENCE PLANNER
- 23 - Jessica de Lafargue / CONFERENCE PLANNER
- 24 - Hélène Ginet / COMMUNICATIONS SPECIALIST

ADMINISTRATIVE SERVICE

- 25 - Florence Lambert / DIRECTOR
- 26 - Aurélien Palaric / SENIOR ACCOUNTANT
- 27 - Sylvain Rivière / ACCOUNTANT



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