





















Opportunity in Major Crops



	Yield Gap _{t/ha}	Nutrient Gap _{kg/ha}			$\textbf{Market}_{t \text{ accumulated for five selected countries}}$		
	Y _{Act} - Y _{Att}	Ν	Р	к	Ν	Р	К
Rice	3.8	85	16	92	2,102,382	388,797	2,289,581
Maize	4.3	184	26	177	691,074	98,286	668,038
Oil Palm	4.3	70	7	75	732,500	74,377	791,100
Sugar Can	e 11.6	73	29	139	54,735	21,656	104,710
Cassava	16.5	142	26	208	227,939	42,042	334,311
Сосоа	5.6	210	42	136	187,401	37,480	121,811
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Opportunity in Major Crops						
	Product Present	Product New	Technology New			
Market Present	Market Penetration	Product Development	Technological Product Substitution			
Market New	Market Development	Diversification	High Technology			
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Opportunity in Major Crops						
	Product Present	Product New	Technology New			
Market Present	Market PenetrationRiceRpSugarRpRpRpOilRpRpRpMaizeRp	Product Development Rice R _R Sugar R _R Oil R _R Maize R _R , R _S	Technological Product Substitution Rice R _s Sugar R _s Oil R _s			
Market New	Cocoa R ₇ , R _P Cassava R ₇ , R _P Market Development	Cocoa R _R , R _S Cassava R _R , R _S Diversification	High Technology			
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Opportunity in Major Crops						
	Advantage Small	Advantage Large				
Approaches Many	Fragmented	Specialization				
Approaches Few	Stalemate	Volume				
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Illustrative IPNI R&D Examples



Systems Information clarifies and quantifies the opportunity for fertilizer use and marketing. It is produced by analyzing the performance of crops and fertilizers within a geographic region / domain and season(s).

4R Interventions support decisions about fertilizer use in the commercial agronomic process. The are produced by testing the performance of fertilizers in production systems.

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Systems Information Maize	INTERNATIONAL PLANT NUTRITION INSTITUTE
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Maize: Right Rate				IPNI International Plant Nutrition Institute
Parameter	Unit	FFP	4R	4R– FFP
Grain yield	t/ha	7.5	8.4	0.9
Fertilizer N	kg/ha	173	160	-12
Fertilizer P ₂ O ₅	kg/ha	43	33	-10
Fertilizer K ₂ O	kg/ha	28	41	+13
Fertilizer cost	USD/ha	126	126	0
Return	USD/ha	1761	2032	+271
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Oil Palm: Right Source	PLANT NUTRITION		
	Ν	Р	к
4R Fertilizer Nutrient Supply (kg/ha)	134.6	12.2	243.0
Nutrient Removal (kg/ha)	78.7	8.7	107.2
Fertilizer Recovery Efficiency (%)	58.5	71.5	44.1
SEP Fertilizer Nutrient Supply (kg/ha)	129.2	11.7	233.3
Nutrient Removal (kg/ha)	68.5	8.3	87.2
Fertilizer Recovery Efficiency (%)	53.0	71.2	37.4
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J y J			Buchustion				NI national nt Nutrition ute	
Price Maize Fertilizer		Irrig	Irrigated Ra		Rain-fed favorable		Rain-fed marginal	
		<\$0	>\$200	<\$0	>\$200	<\$0	>\$200	
Low	Low	0.39	0.35	0.28	0.51	0.39	0.36	
	Average	0.38	0.37	0.28	0.52	0.42	0.34	
	High	0.38	0.38	0.28	0.53	0.45	0.32	
Average	Low	0.40	0.40	0.28	0.58	0.37	0.44	
	Average	0.39	0.42	0.28	0.57	0.39	0.42	
	High	0.38	0.43	0.27	0.58	0.40	0.40	
High	Low	0.40	0.45	0.28	0.60	0.36	0.49	
	Average	0.40	0.45	0.28	0.61	0.37	0.48	
	High	0.38	0.46	0.27	0.61	0.39	0.45	
IFA INDONESIA Jakarta, 23 Api	Average High	0.40 0.38 NABLE FERTILIZE	0.45 0.46 R MANAGEMENT	0.28	0.61 0.61	0.3	5 7 9 ()	

