ICIS

International Fertilizer Industry Association

Fertilizer Prices | News | Analysis

Global fertilizer trade map

Produced by ICIS in partnership with IFA

For more information please visit www.icis.com/fertilizers

Map produced in January 2014

AMEROPA

Reliability – Dedication – Integrity – Accuracy

www.ameropa.com

Production – Wholesale – Retail – Trading

in business since 1948

Our Products

Ammonia – AN – AS – DAP – MAP – SSP – TSP – MOP – CAN – NPK'S – Rock Phosphate – Sulfuric Acid – Sulphur – UAN Solutions – UREA – Soluble and Speciality Fertilizers

Full Service

Optimized Logistics – Insurance – Financing.

Other Offices in

Argentina – Australia – Austria – Belarus – Brazil – Chile – China – Colombia – Croatia – Egypt – France – India – Indonesia – Italy – Kosovo – Mexico – Romania Russia – Serbia – Slovenia – South Africa – South Korea – Spain – United Kingdom – Vietnam

Switzerland	Germany	Asia	North America
Ameropa AG CH–4002 Binningen P +41 61 3035311 info@ameropa.com	Nitrochem Distribution AG CH–4002 Binningen P +41 61 3035300 nitrochemops@ameropa.com	Ameropa Düngemittel GMBH DE–20095 Hamburg P +49 40 30963160 info-hamburg@ameropa.com	Ameropa Asia PTE LTD. SG–059293 Singapore P +65 6449 9088 singapore@ameropa.com	Ameropa North America INC. US–33607 Tampa, FL P+1 813 282 8228 ameropa-na@ameropa-na.com

WORLD MAJOR PRODUCING COUNTRIES OF FERTILIZERS AND RAW MATERIALS 2012

AMMONIA**

	'000 tonnes
China	53,600
Russia	13,800
India	13,000
US	10,450
Indonesia	5,500
Trinidad	5,400
World	163,675

UREA**

	'000 tonnes
China	61,900
India	22,500
Indonesia	6,900
Russia	6,450
US	6,150
Qatar	4,550
World	161,450

PHOSPHATE ROCK**

	'000 tonnes
China	77,000
US	29,450
Morocco	26,850
Russia	10,300
Jordan	6,350
Brazil	6,100
World	195,300

DAP**

	'000 tonnes
China	14,050
US	5,950
India	3,650
Morocco	2,250
Saudi Arabia	1,700
Russia	1,200
World	33,550

POTASH**

	'000 tonnes
Canada	15,200
Russia	9,000
Belarus	8,050
Germany	5,100
China	4,250
Israel/Spain and UK *	4,950
World	52,080

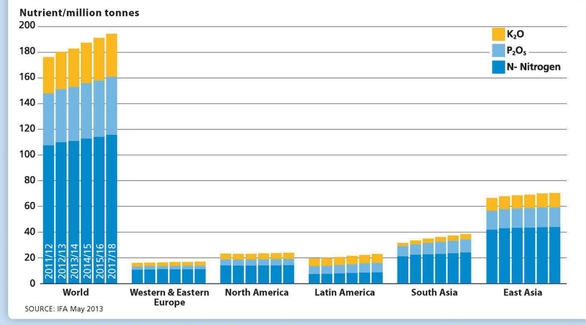
SULPHUR**

	'000 tonnes
US	8,450
Russia	6,450
Canada	5,750
China	4,650
Saudi Arabia	4,100
Abu Dhabi, UAE	2,200
World	54,200

SOURCE: IFA, October 2013

NOTES: * No split between the three countries ** The ranking of the countries has changed over last year

FERTILIZER CONSUMPTION FROM THE MAIN CONSUMING REGIONS



SOURCE: IFA May 2013

CONVERSION FACTORS

Nitrogen (N)	Ammonia: N / (divided by)	0.82
	Urea:N / (divided by)	0.46
Phosphate (P_2O_5)	Phosphate Rock: P_2O_5 /	0.30
	MAP: P_2O_5 /	0.52
	DAP: P_2O_5 /	0.46
Potassium (K_2O)	Potash (MOP or KCl):K_2O /	0.60

KEY

Ammonia | DAP | MAP | Phosphate Rock

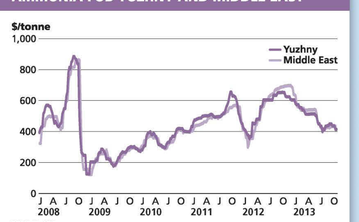
Potash | Urea | Sulphur | Sulphuric Acid

The width of the arrows indicates the relative size of trade flow; the arrows' positions of origin and destination do not indicate the ports location

Cut off tonnage for trade flows is 300,000 tonnes product

SOURCE: IFA data 2012, for sulphuric acid IFA data 2011

AMMONIA FOB YUZHNY AND MIDDLE EAST

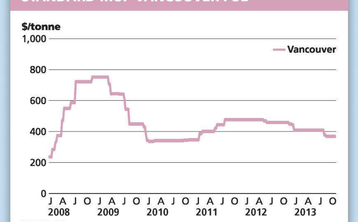


SOURCE: ICIS

DAP FOB TAMPA AND NORTH AFRICA

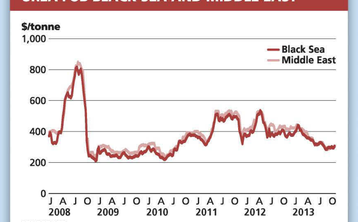
SOURCE: ICIS

STANDARD MOP VANCOUVER FOB



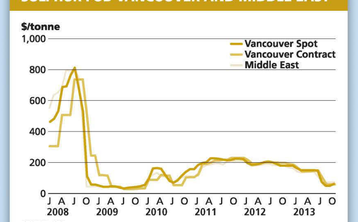
SOURCE: ICIS

UREA FOB BLACK SEA AND MIDDLE EAST



SOURCE: ICIS

SULPHUR FOB VANCOUVER AND MIDDLE EAST

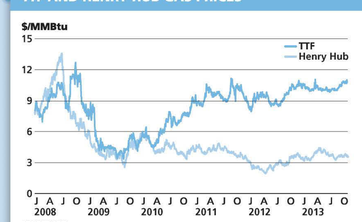


SOURCE: ICIS

SULPHURIC ACID US GULF AND CHILE

SOURCE: ICIS

TTF AND HENRY HUB GAS PRICES



SOURCE: ICIS