

Speech IFA Summit

Ladies and Gentlemen,

On behalf of SQM I have the honour and the pleasure to give you a hearty welcome to Chile.

For SQM it is an honour that the 2013 Global Safety Summit and Technical Symposium is being held in Santiago and we will certainly do our utmost best to make you feel comfortable and to make sure you'll have a splendid time.

For many of you, coming to this end of the world, surely has been a long journey and we really appreciate your effort.

The first Safety Summit was held in 2009 in the Kingdom of Bahrain under the leadership of Mr Jawahery. A year that also marks the starting point for IFA to take up a more active role regarding safety issues; a policy which was reinforced by the commitment that IFA's President, Mr Bill Doyle endorsed 2 years ago when being installed in his current position, that is, to make safety, the number one priority on his list of duties.

SQM is the worldwide leading producer of Potassium Nitrate, Iodine and Lithium, and is also a producer of MOP and SOP. Approximately 12.000 people are involved in our operations including both our own employees and contractors. We are mainly an exporter Company that sell its products in more than 100 countries in all continents.

One of SQM's key values is the safety of its employees and collaborators; because a job well done is a job done safely. Bearing this in mind, SQM has systematically undertaken steps to improve risk prevention for all people working in each area of our company.

Our Company has a Safety and Occupational Health Management System designed to provide the necessary internal elements to allow us to continuously improve our Safety and Health performance based on on-going planning, control and improvement of tasks performed. The main objective is to permanently and systematically reduce work-related accidents and professional illnesses, whereby participation from the entire organization is emphasized.

A key element to make this System useful for its purpose, is the Safety Leadership of each and every Supervisor in our organization; a group of people on which we deliberately focus our major efforts, since their role in our organization is to define and to guide how every activity is executed, with the implication that the impact of their decisions may directly affect how safely a job is to be performed.

Active participation and involvement of the workers is another key factor, and in this aspect, SQM's trade union leaders have made valuable contributions to better safety performance by forming Safety Commissions, which consist of leaders from various trade unions. They work in parallel with the Joint Committees on Hygiene and Safety, conducting periodic visits of the Company's facilities to monitor and to detect improvement opportunities, which once implemented, are being communicated to our employees in various areas in order to improve safety and hygiene performances, which in turn increases the participation and commitment of our employees in various areas in order to improve safety and hygiene performances,

which in turn increases the participation and commitment of our employees regarding the Safety Values

SQM is also committed to continuing the Company's progress in attaining the Zero Accident goal, which is a daily commitment that guides every member of our organization and our collaborators, because if we believe that it can be done, if we let that thought be part of our daily work, then we shall continuously behave accordingly and shall contribute to build a Safety Culture in our organization

The burden of your long trip to Chile will be rewarded, especially for those that will accompany us on Thursday on the Atacama Desert Technical Tour.

The outstanding and unique landscape of the driest desert in the world and the immensity of the Atacama Salt Flat is an exciting opportunity worth experiencing once in a lifetime and I am sure you will enjoy it.

At SQM we are all very proud of what we have achieved in terms of production and productivity, but, what makes us even more proud is our people's concern for safety.

We wish all of you a very productive and safe Summit and an enjoyable stay in Chile.

Thank you very much for your attention.