



AfricaFertilizer.org

A progress report since Africa Forum 2010



Photo by Rob Groot - Niang, Mali (1991)



AfricaFertilizer.org

To feed our people, we must first feed our soil

Olusegun Obasanjo, Former President of the Republic of Nigeria during the Africa Fertilizer Summit – Abuja, June 2006

“Farmers Need More Market Information”

Hillary Clinton, US Secretary of State – 06/05/2011 at FAO, Rome

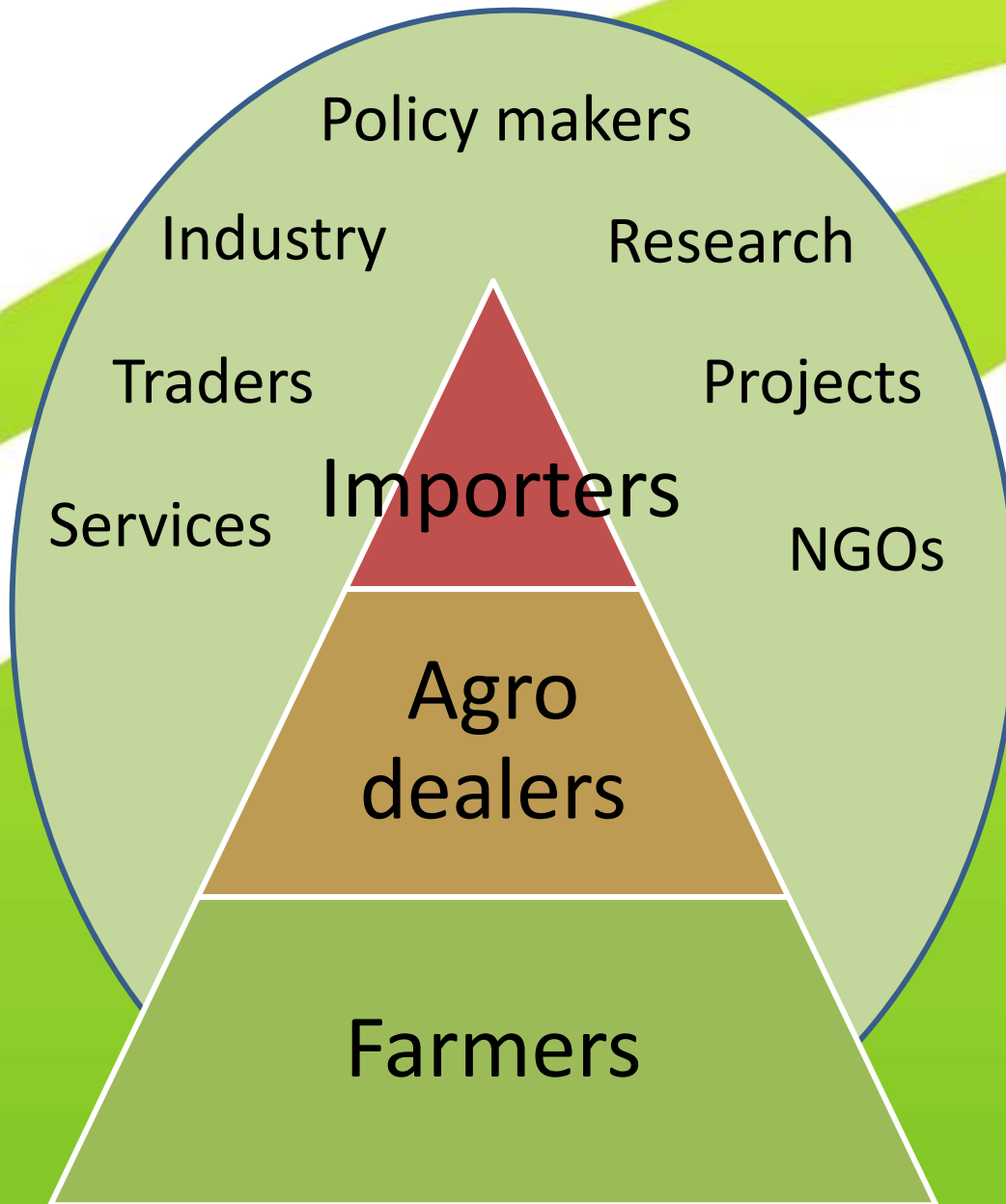
*Patrice Annequin
Senior Marketing & MIS Specialist – IFDC
IFA Africa Forum
Montreal – 23 May 2011*



AfricaFertilizer.org

5 years after the Africa Fertilizer Summit

<i>Jun 2006</i>	Africa Fertilizer Summit (Abuja, Nigeria)
<i>Jan 2009</i>	AfricaFertilizer.org road map developed (IFDC)
<i>Apr 2009</i>	Tender for website development issued
<i>Jun 2009</i>	Web development started (Accra, Ghana)
<i>Dec 2009</i>	First batches of data (IFDC, IFA, FAO) loaded on AFO website
<i>Mar 2010</i>	AFO website officially launched on March 3, 2010
<i>May 2010</i>	AFO presented at the Africa Fertilizer Conference (OCP/FMB, Morocco)
<i>Jun 2010</i>	Africa Forum (IFA, Paris): AfricaFertilizer.org endorsed
<i>Sep 2010</i>	IFA, FAO, NEPAD, AGRA and IFDC joint agreement (AGR Forum, Accra)
<i>Nov 2010</i>	AFO 2011-2015 Concept Note shared with key partners
<i>Feb 2010</i>	FAO IFA meeting in Rome
<i>Apr 2011</i>	FAO IFDC and NEPAD IFDC meetings in Accra and Jo'burg
<i>May 2011</i>	Africa Forum (IFA, Montreal)



- Information portal
- Fertilizers
- Statistics, publications
- **Web**



AMITSA
REGIONAL AGRICULTURAL INPUT
MARKET INFORMATION SYSTEM

East Africa

MIR+ (ECOWAS)

West Africa

- Local & regional MIS
- Fertilizers, seeds, CPP
- Prices, offers, news
- **Mobile phones + web**



Concept note	Key proposed activities	Status as of May 2011
[KA1] Set up the AFO consortium	<ul style="list-style-type: none"> • Organizational framework • Legal, technical documents • Launch in October 2011 	<ul style="list-style-type: none"> • Pending • Pending ✓ Meeting in 09/11 (Nairobi, TBC)
[KA2] Develop a 2015 strategy and action plan	<ul style="list-style-type: none"> • Develop a 2015 vision for AFO • Map partners / partnerships • Partner with existing programs 	<ul style="list-style-type: none"> • Pending ✓ Done ✓ Done
[KA3] Consolidate content management	<ul style="list-style-type: none"> • Website development • Joint IFA FAO IFDC meetings • Update AF 2010 report 	<ul style="list-style-type: none"> ✓ Ongoing , MRS, country views ✓ Planned in Q3 and Q4 ✓ 4 key countries (Mz, Gh, Tz, Ke)
[KA4] Collecting and processing fertilizer information	<ul style="list-style-type: none"> • In 7 SSA countries • Annual data collection • Sustainable collection and reporting mechanism 	<ul style="list-style-type: none"> ✓ Local prices from 16 SSA countries ✓ Up to date IFA and FAO statistics ✓ ICIS for international prices ✓ Collaboration with IFDC, NEPAD, IFA, FAO and CountryStat



Governmental Organizations



United Nations Organizations



R&D, technical assistance



Private Sector & Associations



Donor Community



Partner	In progress	In the pipe
IFDC	<ul style="list-style-type: none"> • COMRAP ACTESA/COMESA (EU) • EADN (USAID, 4 countries) • CATALIST (DGIS, 5 in Great Lakes) • MIR+ (DGIS, 10 in ECOWAS) 	<ul style="list-style-type: none"> ✓ AFAP (Moz, Tan, Gha) ✓ 2SCALE (DGIS, 10 + 8 countries) ✓ USAID (Sudan, Ethiopia)
IFA	<ul style="list-style-type: none"> • IFA stats for Africa • Facilitation 	<ul style="list-style-type: none"> ✓ T.A. for FAO/CS trainings ✓ Africa Fertilizer Working Group
FAO	<ul style="list-style-type: none"> • FAO stats for Africa • LOI for collaboration with FAO, CS 	<ul style="list-style-type: none"> ✓ Trainings for CS correspondents ✓ Africa Fertilizer Working Group
NEPAD	<ul style="list-style-type: none"> • Soft data (progress reports) • LOI for collaboration with NEPAD 	<ul style="list-style-type: none"> ✓ T.A. for CS trainings (indicators) ✓ AFAP (Moz, Tan, Gha)
AGRA	<ul style="list-style-type: none"> • MADD (Moz), RADD (Rwa) • NADS (Nga), GADD (Gha) 	<ul style="list-style-type: none"> ✓ AFAP (Moz, Tan, Gha)
Other leads	<ul style="list-style-type: none"> • USAID (Rwa, Moz) 	<ul style="list-style-type: none"> ✓ World Bank (Doing Agribusiness) ✓ BMGF (MAFAP, AFAP, FAO, CS) ✓ COMESA, ECOWAS, UNECA



To feed our people, we must feed the soil - Olusegun Obasanjo, Former President of Nigeria

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Latest Publications

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- Assessing Crop Production and Input Use Patterns in Ghana (IFPRI, 2011)
12 Apr 2011 IFPRI
Language: English
- 2010 Global Fertilizer Trade Map
21 Feb 2011 ICIS - IFA
Language: English
- UNEP 2011 Year Book explores the wider impact of the use of phosphorus in food production
18 Feb 2011 UNEP
Language: English

News

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- Markets : Fertilizer deal turns Olam into a seller, for once
11 Apr 2011 Agrimoney.com
- Q1 2011 Market Analysis Report
23 Mar 2011 Potash Corp newsfeed
- Kenya: NCPB Fails to Deliver Cheap Fertiliser on Time
23 Mar 2011 AllAfrica Agriculture

Latest Events

See More >

- 79th IFA Annual Conference, Canada
23 May 2011 until 25 May 2011
- IFDC training | Linking Farmers to Markets in Africa, Ghana
21 Nov 2011 until 25 Nov 2011

Fertilizer Nutrient Depletion (kg/ha)

Others: Fertilizer Nutrient Use Fertilizer Nutrient Production

Fertilizer Nutrient Depletion (kg/ha)

- > 75
- 51 - 75
- 11 - 50
- 0 - 10
- no depletion
- no data

Derived from IFDC

1980 1985 1990 1995 1996 1997 1998 1999 2000 2004

Welcome to AfricaFertilizer.org

See More >

IFDC is joining the African Union, regional economic communities, national and international non-governmental organizations, agri-business and individuals to help reverse the ongoing decline in Africa's soil fertility, increased food insecurity and widespread hunger and poverty.

The Abuja Declaration on Fertilizer for the African Green Revolution advocates a greater use of both organic and inorganic fertilizers as well as better access to them for farmers, who are mostly poor.

AfricaFertilizer.org was thus created to facilitate exchange of information about soil fertility, fertilizers and good agricultural practices in Africa. Its aim is to become a standard reference website for all of those interested and involved in African agriculture.

- All African countries
- All free content
- Managed by IFDC
- Developed in Ghana
- Ver. 1 launched in March 2010
- Secured servers in Feb 2011 (NL)
- Built for collaborative management (CMS)



To feed our people, we must feed the soil - Olusegun Obasanjo, Former President of Nigeria



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Statistics

A compilation of data and key statistics on fertilizer in countries and regions of Africa. Most of these data are sourced from reputable bodies such as FAO, IFDC, Ministries, Industry, Projects and so on.

Annual Flows

Production

Nutrients (till 2008) | Products (till 2009) |

Import

Nutrients (till 2008) | Products (till 2009) |

Export

Nutrients (till 2008) | Products (till 2009) |

Consumption

Nutrients (till 2008) | Products (till 2009) |

Prices

Annual Local Prices

Monthly International Prices (March 2011)

Monthly Local Prices (till May 2011)

More statistics

Production Capacities (updated 2013/14)

Detailed Monthly Local Prices [esoko]
AMITSA Regional View |

IFA
IFA Data |

FAO
FAOSTAT |



All data can be exported to excel, pdf, csv, xml [Microsoft Reporting Services]



Select Country: Select Fertilizer: View Report

Select year: Please Select View:

1 of 3 | Select a format | Export



Annual Fertilizer Products Imports (ton/yr)

		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Algeria	DAP	1,957		3,261	1,087			1,087	1,087	1,087	
	Urea	123,043	120,435	115,435	171,957	162,174	137,174	76,739	28,261	22,609	60,652
	Total	125,000	120,435	118,696	173,044	162,174	137,174	77,826	29,348	23,696	60,652
Angola	Urea	1,957		1,957				3,696	1,957		
	Total	1,957		1,957				3,696	1,957		
Benin	DAP	8,478									
	Urea	10,652	16,522	23,043		25,652	27,609	47,826	20,000		1,087
	Total	19,130	16,522	23,043		25,652	27,609	47,826	20,000		1,087
Botswana	Urea										
	Total										
Burkina Faso	DAP						19,565	16,087	16,087		
	Urea	1,957	1,087				1,957				
	Total	1,957	1,087				21,522	16,087	16,087		
Burundi	Urea										
	Total										
Cameroon	DAP	1,739	1,957		24,783	21,522	4,130	8,043	13,043		
	Urea	22,826	1,957	5,000	16,522	33,261	28,261	9,783	15,870	14,348	11,087

- Products & nutrients
- FAO Stat and IFA data

- Products & nutrients
- FAO Stat and IFA data



KA4 : Improve quality and quantity fertilizer statistics

The image shows a screenshot of the CountrySTAT web application. At the top, there is a red banner with the CountrySTAT logo (a bar chart with an upward arrow) and the text "CountrySTAT AN INTEGRATED SYSTEM FOR NATIONAL FOOD AND AGRICULTURE STATISTICS". Below the banner is a collage of images: a worker in a hard hat and safety vest, a large green shipping container, a woman in a pink headscarf holding a bunch of purple grapes, a hand holding a yellow banana, a field of corn, and a group of people in a computer lab. At the bottom, there is a white navigation area with the text "Select a country/region" and a dropdown menu showing "-- Select Country --". The FAO logo is visible in the bottom right corner of the interface.

- CountryStat
 - 17 SSA countries
 - Fertilizers (and pesticides)
 - Supported by BMGF
- FAO + IFA + IFDC
 - The “hard” data
 - For FAO Stat and IFA data
- FAO + NEPAD + IFDC
 - The “soft data”
 - For AFS annual progress report
- Proposed activities
 - Join national Technical Groups as member
 - Technical trainings and assistance
 - Contribute to data collection and validation
 - 3 countries in 2011, 7 in 2012, 17 in 2013



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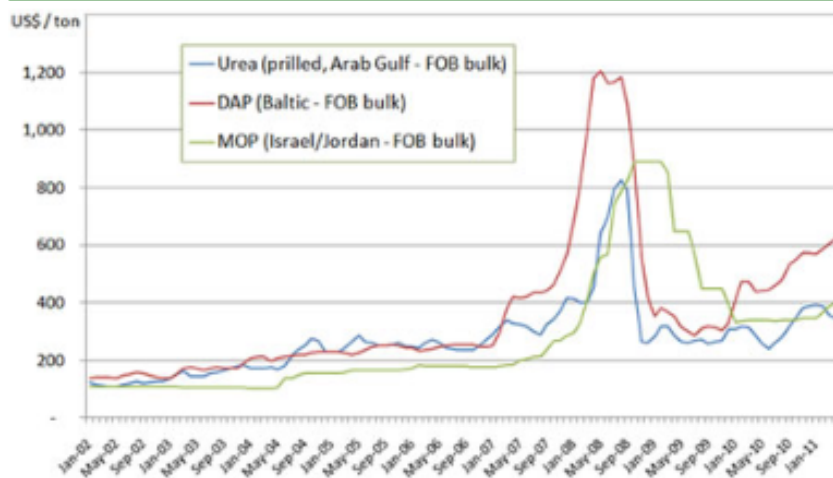
[Select a country] ▾

Statistics » Monthly International Prices for Fertilizers

International monthly average prices for selected fertilizers | May 2010 - April 2011

(all FOB bulk spot, USD/MT)	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	1 month	1 year
N Urea (prilled, Arab Gulf)	257	239	263	283	318	345	383	389	392	387	358	345	-4%	34%
N Ammonium Sulphate (Black Sea)	88	84	117	128	148	174	205	218	219	207	193	165	-15%	88%
P DAP (Baltic)	441	444	460	481	533	547	573	571	569	588	603	621	3%	41%
P TSP (North Africa)	356	354	378	396	414	465	465	474	479	483	497	553	11%	55%
P SOP (in €, North-West Europe)	355	356	357	358	359	360	360	366	373	360	363	369	2%	10%
K MOP (Israel/Jordan)	338	338	337	338	338	338	345	345	345	368	390	400	3%	18%

10 year price trend for selected fertilizers.



Comments for April 2011

NITROGEN

Although at the beginning of the month, urea prices showed upside price potential in the very short term, price volatility in the following weeks seemed most likely. By Mid month, urea market remained firm with higher prices confirmed; however, the market was not firm across the board. Toward the end of month, further gains were registered as demand remained strong due to healthy European demand and a firmer Euro versus the US dollar which supported higher Baltic prices. The short term outlook remained healthy with little to suggest prices would fall in weeks ahead. In an overall, throughout the month, the urea market maintained its upward momentum, and all indications suggest further price firming in the short term.

In Africa, Egypt has also experienced a change of fortune, with urea sold at high prices. The primary reason that supported the increase in the Former Soviet Union (FSU) and Egyptian prices was the short covering by traders for Latin America and Europe particularly evident in Italy and Mexico. By Mid month, Egyptian prices had

Select Country Select Fertilizer Select Year Please Select View

1 of 1

Select a format

Export



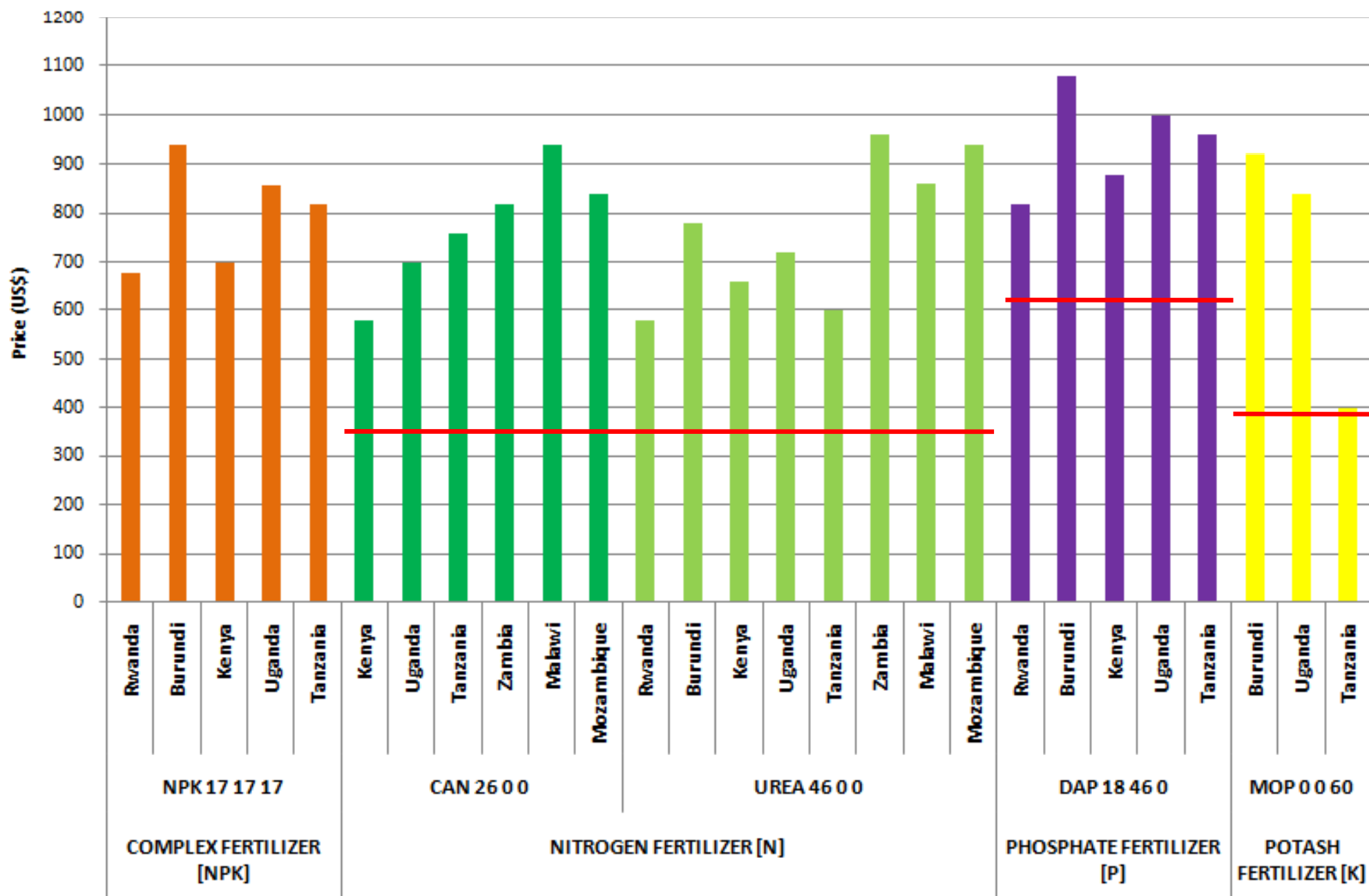
Monthly National Prices For Fertilizers (USD/ton)

		2010										2011				
		Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Benin	UREA 46 0 0							650	599	728		559	612	720		
Burkina Faso	UREA 46 0 0							664		952	914	687		777		
Burundi	UREA 46 0 0					733	541					782	822	775	786	808
Cote d Ivoire	UREA 46 0 0												787			
Ghana	UREA 46 0 0				548	343	343	352	354	350	346	461	371	580		
Kenya	UREA 46 0 0	529	536		500	520	528	515	463	515	521	536	606	554	593	643
Malawi	UREA 46 0 0			779	701	638	722	1,179	645	676	709		710	702	670	859
Mali	UREA 46 0 0							575	520	538	894		709	653		
Mozambique	UREA 46 0 0				882		629		635	677		919	861	917	762	900
Niger	UREA 46 0 0										586		622	648		
Nigeria	UREA 46 0 0							542	547	545	517	515	502	528		
Rwanda	UREA 46 0 0					443	501	568	586	524	499	548	554	577	576	566
Senegal	UREA 46 0 0							706			547	477	301	632		
Tanzania	UREA 46 0 0			475	492	466	516	490	546	584	559	594	643	511	672	627
Uganda	UREA 46 0 0	861	911	778	558	592	618	672	644	868	772	677	645	771	914	809
Zambia	UREA 46 0 0			569	615	598	635	638	672	651	701	725	745	894	905	1,002

Source: AMISTA & MIR+ Projects. IFDC

All data derived from data collected in partnership with IFDC West & East Africa field programmes (MIR+, AMISTA)

Fertilizer average retail price in AMITSA countries May 2011 - US\$ per ton



— Monthly international prices (ICIS, April 2011)



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- Côte d'Ivoire (3)
- Tunisia (3)
- Morocco (3)
- Senegal (2)
- Tanzania (2)

By Services

- Import / Export (43)
- Production (42)
- Wholesale (3)
- Other Services (3)
- Retail (1)

Special Directories

- International Fertilizer Industry Association (37)
- Eastern Africa (18)
- Northern Africa (19)
- Southern Africa (16)
- Western Africa (14)

Search by Keywords

Keyword(s)

Advanced Search

Company:

Type:

Country:

Services:

SEARCH



Retail prices for 50 agro inputs (17 fertilizers)



8 countries, 120 towns, 250 agro dealers trained

- Ammonium Nitrate
- CAN 26 0 0
- DAP 18 46 0
- MAP 11 52 0
- MOP 0 0 60
- Phosphate Rock
- SSP 0 16 0
- TSP 0 46 0
- UREA 46 0 0
- NPK 12 24 12
- NPK 20 10 10
- NPK 17 17 17
- NPK 20 20 20
- NPK 23 23 0
- NPK 23 21 0 +4S
- NPK 25 5 5 + 5S
- NPK 10 20 10 + 6S
- NPK 8 18 15 + 6S + 0.1B

AMITSA
A REGIONAL AGRICULTURAL INPUT MARKET INFORMATION SYSTEM

Welcome to AMITSA!

The role of the inputs market in promoting food security and agricultural growth is critical to the success of regional and national agricultural policies. Among the major constraints to increased use of agro-inputs in East Africa is the lack of information about these agro-inputs. It is against this background that IFDC in collaboration with East Africa Community (EAC) and the Common Market for Eastern and Southern Africa (COMESA) have developed AMITSA, the Regional Agricultural Input Market Information and Transparency System.

Commodity Prices powered by Esoko.com

Listed retail prices from selected agro dealers (USD) powered by Esoko

Fertilizers	Commodity	Burundi	Kenya	Malawi	Mozambique	Rwanda	Tanzania	Uganda	Zambia
nitrogen fertilizer [N]	CAN 26 0 0		0.82 / kg				0.70 / kg	0.72 / kg	
phosphate fertilizers [P]	DAP 18 46 0		0.94 / kg			0.83 / kg	1.05 / kg	1.00 / kg	
complex fertilizers [NPK]	NPK 20 10 10					0.80 / kg	0.84 / kg		
complex fertilizers [NPK]	NPK 25 5 5 + 5S							0.80 / kg	
nitrogen fertilizer [N]	UREA 46 0 0		0.88 / kg			0.58 / kg	0.70 / kg	0.60 / kg	

News

- Africa: Farmers Need More Market Information, Clinton Says 07 May 2011
- Kenya: House Team Starts Maize Seeds Probe 07 May 2011
- Uganda: Food Prices to Ease in June, Says Government 06 May 2011

Latest Events

- Decision Support System for Agro-Technology Transfer (DSSAT Version 4.5) 09 May 2011 until 19 May 2011 USA
- Kenya : FCI Trade Summits 15 May 2011 until 18 May 2011 Kenya
- Fertilizer Policy and Marketing Strategies in Africa



- SMS / mobile services since May 2011
- Plan to distribute up to 200,000 SMS per month.

10,000+ agro dealers
100,000+ farmers profiled in 2011



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Prices

	Burundi	Kenya	Malawi	Mozambique	Rwanda	Tanzania	Uganda	Zambia
2,4-D Amine (720 g/l SL)		6.78	11.88		20.40	5.60	3.60	
CAN 26 0 0		0.57	1.32	0.90		0.53	0.60	0.36
Cypermethrin (50 g/l EC)	7.00	19.20			5.10		4.40	8.00
DAP 18 46 0	1.09	0.81		4.91	0.83	0.91	0.92	
Dimethoate (400 g/l EC)	9.60	11.90	13.20	9.66	7.65		6.80	36.00
Glyphosate (480 g/l SL)						7.70	6.00	
Maize (OPV)	0.96	1.68	2.64	0.93	0.54	3.50	0.60	
Maize (hybrid)		1.37	2.97	1.17	2.55	2.45	1.80	2.64
NPK 17 17 17	0.88	0.67			0.54	0.91	0.64	
NPK 20 10 10	0.88				0.60	0.70		
NPK 25 5 5 + 5S	0.80					0.84	0.64	
Sulfur (80% WP)		3.09						
UREA 46 0 0	0.75	0.60	1.32				0.48	0.36

Retail prices

UREA 46 0 0

Chamulini, Angónia (Mozambique)

Price: **0.77** /kg (USD)

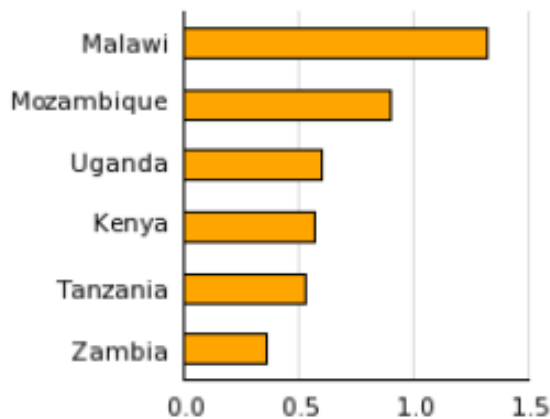
Change: + -19% (0.95 on 01 Apr 2011)

Uploaded by [Japhet Lartey...](#) on 09 May 2011

[Go to the Prices page](#)

Prices Chart

CAN 26 0 0 Prices (USD)



CAN 26 0 0





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Prices

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Retail prices in US Dollar Refresh

	Burundi	Kenya	Malawi	Mozambique	Rwanda	Tanzania	Uganda	Zambia
Ammonium Nitrate 33 0 0	-	-	-	0.75 /kg	-	-	-	-
CAN 26 0 0	-	0.64 /kg	0.83 /kg	0.84 /kg	-	0.70 /kg	2.55 /kg	0.84 /kg
DAP 18 46 0	0.72 /kg	0.92 /kg	-	4.19 /kg	0.83 /kg	1.05 /kg	3.91 /kg	-
MAP 11 52 0	-	-	-	0.70 /kg	-	-	-	-
MOP 0 0 60	0.64 /kg	-	-	-	-	0.42 /kg	3.40 /kg	-
NPK 12 24 12	-	-	-	0.83 /kg	-	-	-	-
NPK 17 17 17	1.12 /kg	0.78 /kg	-	-	0.54 /kg	0.77 /kg	3.91 /kg	-
NPK 20 10 10	1.12 /kg	-	-	-	0.60 /kg	0.84 /kg	-	-
NPK 20 20 0	-	0.74 /kg	-	-	-	-	-	-
NPK 20 20 20	-	1.56 /lt	-	-	-	-	5.10 /kg	-
NPK 23 21 0 +4S	-	-	0.90 /kg	-	-	-	-	-
NPK 23 23 0	-	0.78 /kg	-	-	-	-	-	-
NPK 25 5 5 + 5S	0.88 /kg	-	-	-	-	0.84 /kg	3.40 /kg	-
NPK 8 18 15 + 6S + 0.1B (D comp)	-	-	0.84 /kg	-	-	-	-	-
Phosphate Rock unspecified	-	-	-	-	-	0.56 /kg	-	-
SSP 0 16 0	-	-	-	-	-	0.70 /kg	3.40 /kg	-
TSP 0 46 0	-	1.43 /kg	-	-	-	1.40 /kg	2.89 /kg	-
UREA 46 0 0	0.56 /kg	0.74 /kg	0.83 /kg	0.78 /kg	0.58 /kg	0.70 /kg	3.40 /kg	0.84 /kg

Regional view

Retail prices in Mozambique in US Dollar Refresh

	Angónia	Báruè	Chimoio	Dondo	Malema	Manica	Nampula	Sofala
Ammonium Nitrate 33 0 0	722.80 /kg	-	0.75 /kg	14.01 /kg	-	-	499.41 /kg	8.42 /sack 50 kg
CAN 26 0 0	778.40 /kg	-	0.84 /kg	14.06 /kg	-	691.92 /kg	781.20 /kg	-
DAP 18 46 0	31.00 /kg	66.72 /sack 50 kg	0.61 /kg	1.50 /kg	5.58 /kg	4.19 /kg	2.51 /kg	681.10 /kg
NPK 12 24 12	41.85 /sack 50 kg	0.97 /sack 50 kg	0.67 /kg	0.83 /kg	0.83 /kg	0.78 /kg	0.97 /kg	-
UREA 46 0 0	40.46 /sack 50 kg	0.83 /kg	0.73 /kg	0.83 /kg	0.78 /kg	0.70 /kg	0.97 /kg	-

Country view

Retail prices in Chimoio in US Dollar Refresh

	I.A.V ,Lda	Munguambe an...
Ammonium Nitrate 33 0 0	-	0.75 /kg
CAN 26 0 0	0.84 /kg	-
DAP 18 46 0	0.61 /kg	0.75 /kg
NPK 12 24 12	0.67 /kg	-
UREA 46 0 0	0.73 /kg	0.75 /kg

Details per shops



Reaching agro dealers through their mobile phones

AMITSA
REGIONAL AGRICULTURAL INPUT MARKET INFORMATION SYSTEM

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660 MAL 860 MOZ 940 RWA
580 TAN 720 UGA 720 ZAM 960

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Owner:

Recipient: Patrice ANNEQUIN (P)

Commodity(s): UREA 46 0 0

Market(s): Uganda, Mozambique, Kenya, Burundi, Malawi, Rwanda, Tanzania, Zambia

Price Type: Retail

Alert Days: Monday, Friday



Preparing for 2012-2015

- Develop action plan and budget
- Secure short and longer term funding
- Strengthen linkages with traders/importers
- Improve communication strategy & tools
- Diversify sources of information
- Diversify dissemination channels



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