

## France is a large agricultural land, keystone of the food security in Europe



## UNIFA, the French fertilizer manufacturers association

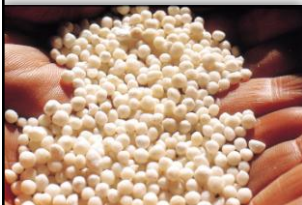
- UNIFA has over 40 active member companies that represent 93% of French production and 74% of total mineral fertilizer sales in France.
- The French fertilizer market is the largest in Europe amounting to some 12 million tons including liming (20 per cent of the total market in EU-27).
- The French industry has a turnover of 3.7 Billion € in 2008 and employs 3 900 persons.
- Around eight million tons of mineral fertilizers and liming amendments are produced in France. The remaining four million tons are imported from nearby countries in the EU or from overseas countries in North Africa, Russia and Ukraine, West Asia and America.
- UNIFA is an associate member of the European Fertilizer Manufacturers Association (EFMA) and an affiliate member of the International Fertilizer Industry Association (IFA).
- UNIFA manages 2 official mandates of government : Statistics and Standardization



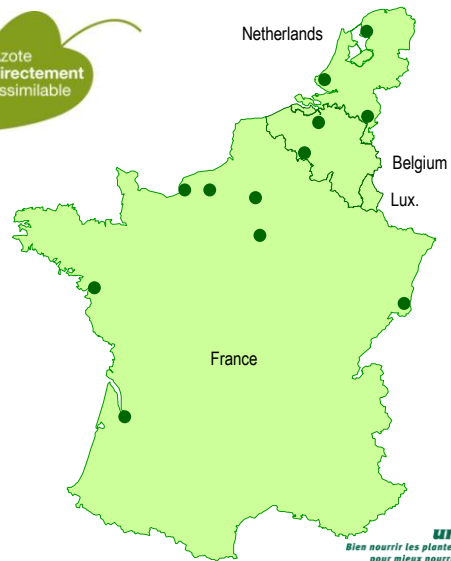
## Our members



● Industrial producers of nitrogen





Azote  
directement  
assimilable




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pour mieux nourrir  
les hommes  
UNION DES INDUSTRIES  
DE LA FERTILISATION


## Our members







- Industrial producers of nitrogen
- Producers of compound and straight P&K fertilizers



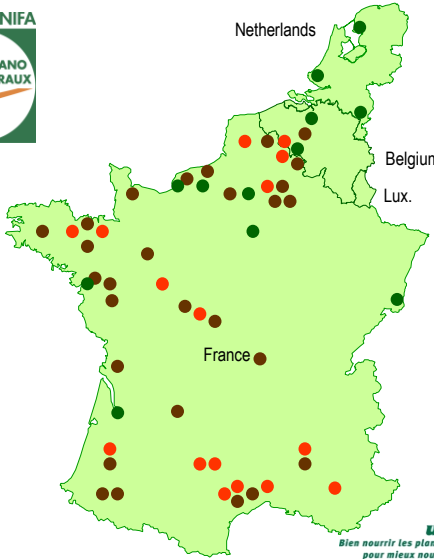



## Our members





- Industrial producers of nitrogen
- Producers of compound and straight P&K fertilizers
- Producers of specialty products

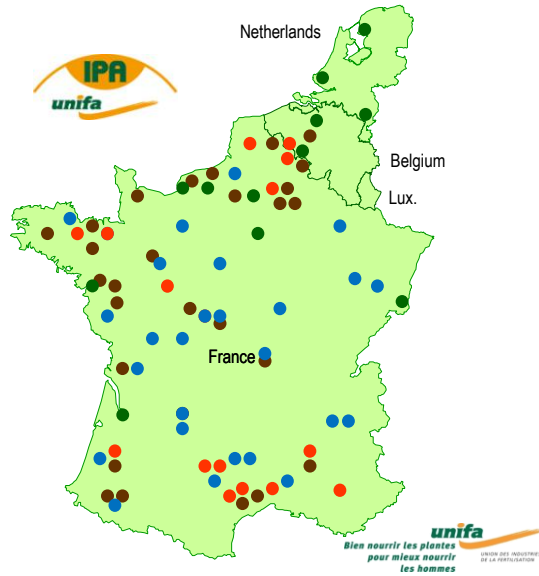


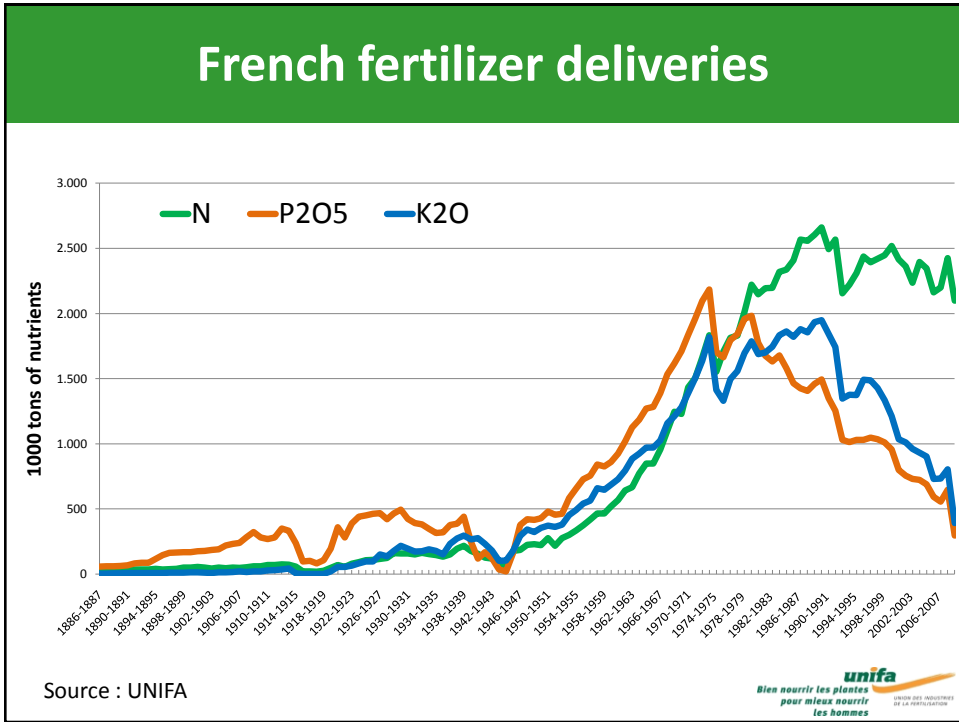


## Our members



- Industrial producers of nitrogen
- Producers of compound and straight P&K fertilizers
- Producers of specialty products
- Producers of liming materials





## French agriculture is efficient

- Among the highest yields (2009 data)

Wheat	7.65 tons per ha
Maize	8.90 tons per ha
Rapeseed	3.77 tons per ha
Sugar beets	18.3 tons sugar per ha

*(French ministry of food, agriculture and fisheries)*

- And the highest quality wines....

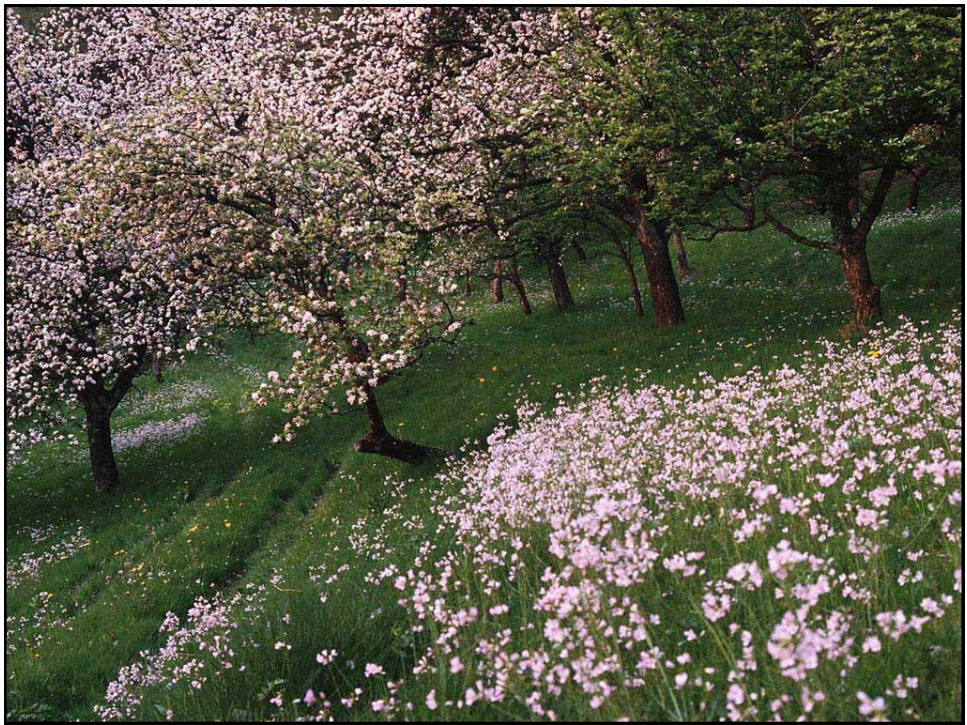
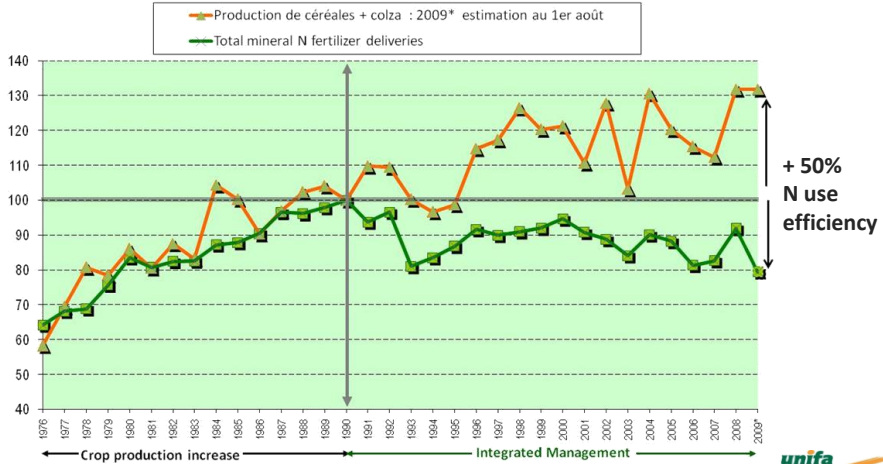
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DE LA REPRODUCTION



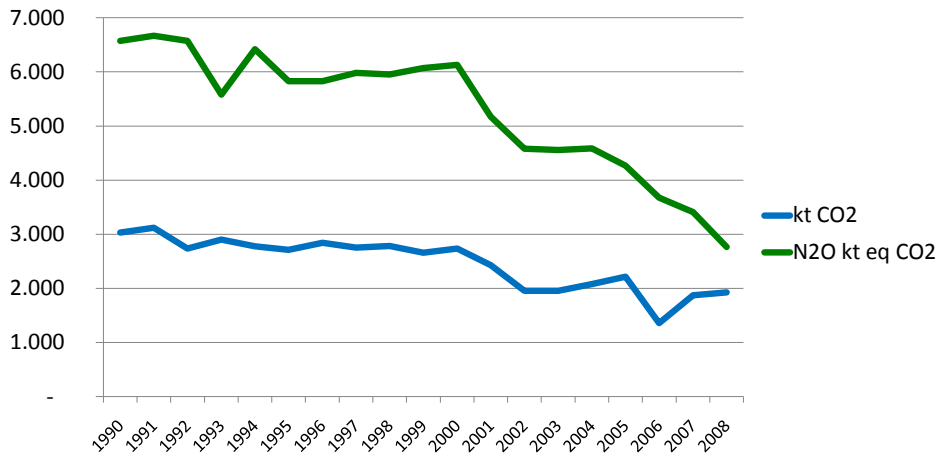
# The use of nitrogen is adjusted

## Crop production compared to mineral N fertilizers deliveries

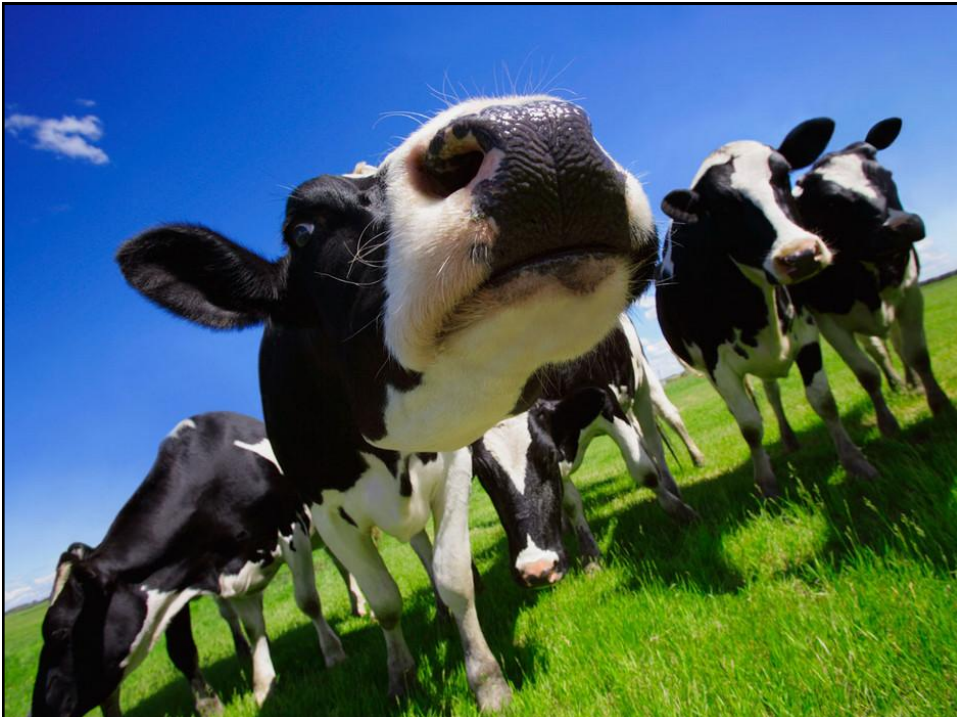
Index 100 in 1990



## Green house gases have been reduced substantially




  
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 pour mieux nourrir
   
 les hommes





## Recycling of packaging

**SOVEEA**

Since 2007, with SOVEEA, we collect from farmers, recycle and re-use the plastic of the fertilisers packaging: bigbags, plastic cans and bags.



Pile of pressed bigbags

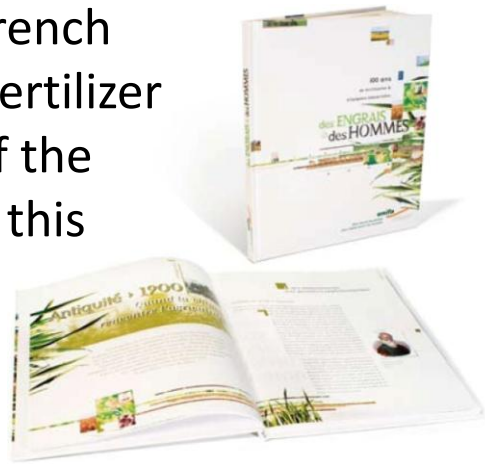


Granules of recycled plastics

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We hope the french history of the fertilizer industry and of the men who built this industry will please you.



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