

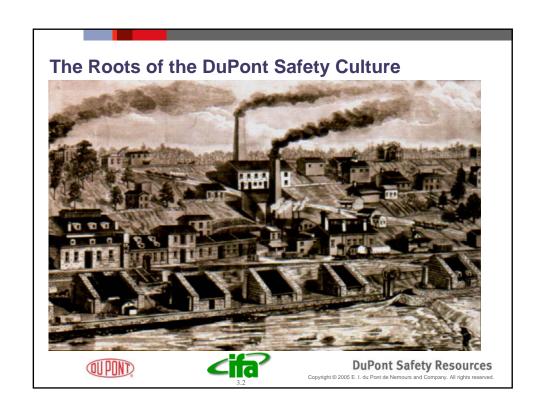
Agenda

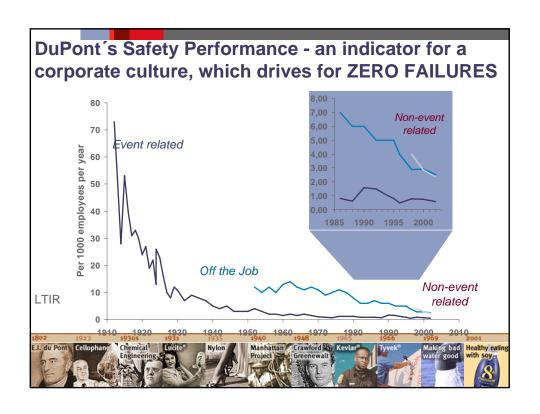
- 1. Background
- 2. Why Safety?
- 3. How do we do it?
- 4. Our Commitment





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Our History

Powder mill operation began in 1802.

First safety rules established in 1811.

Safety is a line management responsibility.

 No employee may enter a new or rebuilt mill until a member of top management has personally operated it.

-E. I. du Pont

Safety statistics began in 1912.

Belief that all injuries are preventable developed in the 1940s.

Off-the-job safety program began in the 1950s.

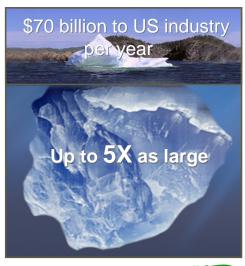
"Goal is Zero" established in 1990's







National cost of injuries is mostly hidden



THE TIP OF THE ICEBERG

Direct Costs of Injuries

- Medical costs
- Wage indemnity
- Claims administration fees

THE BULK OF THE ICEBERG

Additional Costs of Injuries
• Damaged equipment & goods

- Lost production and quality
- Process Interruptions/Yield Losses
- Replacement Labor / Overtime
- Litigation
- Damage to Customer Relations & Public Image



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Safety is good for and unites all stakeholders

Employees

- Morale
- Shortage of laborretaining/replacing workers
- Productivity
- Overtime
- Relationship
- "Me" / "My Family"

Safety

Customers

- Operating discipline
- Quality
- On time delivery
- Down time

Stockholders

- Reducing costs
- EPS
- Bottom line impact





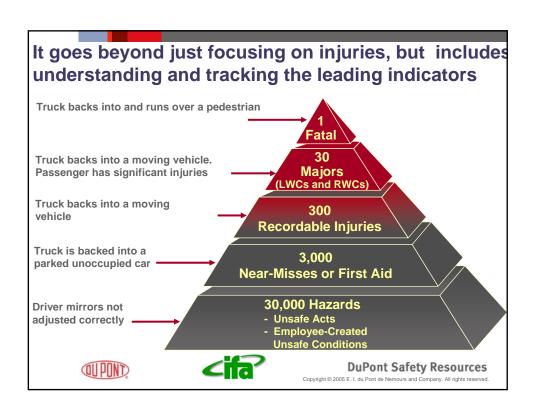
Public / Community

- Freedom to Operate
- Don't want to be viewed as unsafe
- Need to draw labor force from local community

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Methodology works across most types of businesses

Diamond Offshore

Aerospace

Allied Signal **Boeing Commercial** Airplane Group NASA Raytheon

Airlines

United American Eagle

Automotive

General Motors Ford Brazil

Chemicals

PQ Corporation

Education

University of Washington

QU POND

Energy

Helmerich & Payne Drilling Nabors Drilling

PCK Raffinerie GmbH PEMEX

TOSCO Refineries

Food

Bestfoods

Forest Products/Paper

Fraser Papers Georgia Pacific Smurfit-Stone

Metals Manufacturing

ALCOA BHP Steel

Mining/Non-Metallic

Materials

Retail

Amtrak

Wawa, Inc.

Railtrack UK

Swiss Rail

Utilities

Transportation

Los Angeles County MTA New York MTA

Yellow Transportation

Burlington Northern Santa Fe RR

Commonwealth Edison Michigan Consolidated Gas

U.S. Government

Department of Energy Lawrence Livermore National Labs National Park Service U.S. Army

Waste Industry

Republic DuPont Safety Resources

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Some case histories with proven results...

Oil & Gas Drilling Company

- 5 million man-hours without a lost time incident
- 2.5 million man-hours without an OSHA recordable incident
- 60% reduction in LWC & TRI rate
- \$10 million annual cost saving

Construction Industry Contractor

- Worked together for last 20+ years
- 2001 OSHA TRI rate .41
- Award winning performance
- Developed loss ratio improved from \$1.72 per \$100 in payroll to \$.98 per \$100 in payroll in one year

Major Transit Authority

- 50% reduction in injuries over five years
- Significant elevation of employee pride
- Corollary benefits
 - Focus on chronic injury repeaters
 - Fraud reduction process





Convenience Store Chain

- Significant (>25%) reduction in employee injuries during first year of engagement
- Significant reduction in customer incidents and injuries during first year of engagement

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A personal example: Great safety is great business

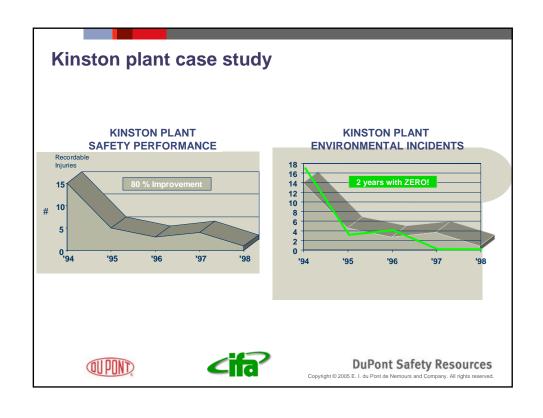


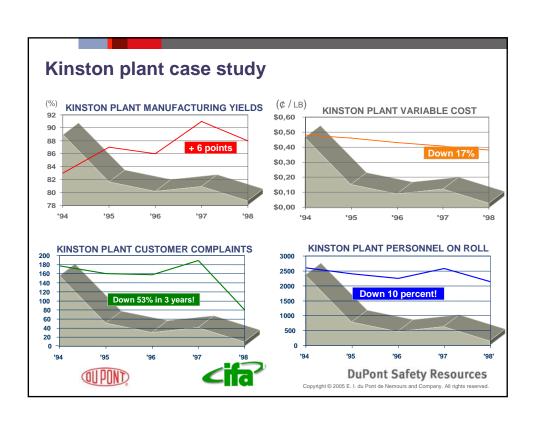
DuPont Kinston, NC Dacron® Manufacturing Plant





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Achieving safety excellence

- The Bottom Line:

 The Goal is Zero Injuries
- Essentials for Success
 - Active, involved leadership
 - Focus on management skill building
 - Implementation through the line organization
 - Employee buy-in and participation





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And comprises these components to ensure an effective managing system...

Strong Leadership

- Visible, Demonstrated Commitment
 Clear, Meaningful Policies and Principles
- Challenging Goals and Plans
 High Standards of Performance

Right Structure

- Line Management Accountability
- Supportive Safety StaffIntegrated Committee Structure
- Progressive Motivation

Focused Action

- Communication Processes
- Safety Management Skills
- Thorough Investigations
- Effective Audits and Re-evaluation





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Shift the organization

TODAY

Injuries are unavoidable

Major injuries are investigated

Accountability delegated to professionals

Little personal accountability for safety

Most injuries result from design, equipment, and/or procedure failures

Safety training is sporadic

Safety off the job is a personal matter

Contractors can follow their own standards

Safety is perceived as a last priority

TOMORROW

All injuries can be prevented

All incidents are eliminated

Accountability vested in the line organization

Safety is a condition of employment

Vast majority of injuries result from actions of people; focus on mind-set and awareness

Safety training is continuous

Off-the-job safety = on-the-job safety

Contractor safety = employee safety

Management commitment to safety is clearly demonstrated





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Installing a safety culture drives benefits for the business and all stakeholders

Reduces injuries

Reduces direct and indirect costs

Installs a culture of operational discipline

Improves operating results

Unifies organization





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Our Commitment:

World Safety Declaration — global industry commitment to workplace safety —

 W_c

ACCAUMIZEDGAG that Safety is a fundamental component of quality of human life, availue to be upheld by holdridgels and organizations,

CONCENTED that cay lask of safety in the work-piece and in the home conten with it a personal and social cost in institution, it femilies, organizations, communities and yill motive y notices and their security and standard of living.

DETERMINED to address this value arbibly at the individual level and within our larger appealant our and communities,

ARTEMBEG or obility to affect real-world change to achieve an attainable goal of increased safety and injury reduction.

Have agreed at the XVII Weeld Congress on Safety and Health at Week on September 20, 2005 in Orlando, Florida:

- "Personal sefety" en a human volue transcends offerences of programby political efficiation, obtavently, wholely, milgious affiliation, occupation, age and gender. Personal sefety is a anti-resul construct that can be supported in unlayer organizational and independent large.
- 2. Individuals and a genization, have the right and a more is obligation to make a commitment to the improvement of suferty conditions in their dress, to their communities and in their argenizations. They can large as it to quality of their over lives, and the loves of those who periologists in large a social context is (occupational, local, regional, national, geographic), with committee it is improve self-in.
- The enhancement of safety in the workplace and in the home is an achievable objective that can be defined, evaluated and measured, despite differences of endronment and setting.
- The global nature of workplace and home sefety calls for the broadest possible cooperation by all of Industry.
- The Organizations signing this Declaration, through their appropriate representatives, today cornels for a parting their challenges, progress and syconsess of the XVIII's World Congress on Sofety and Health at Work in social.

IN WITHOUT WAS EASY the undersigned, being duly authorized to that effect, has a signed this Commitment DOM at Oriendo, Flatido this twentieth day of September, two thousand and five.

Signed:

2005: we signed the World Safety Declaration – a global industry commitment to safety in the workplace throughout the world

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