1927
IFA founded as the "International Superphosphate Manufacturers Association" (ISMA).

1932
Two new superphosphate manufacturing processes created: Broadfield & Oxyphos.

1938
World Fertilizer Congress takes place in Rome. Resolution on maintaining soil fertility, monitoring fertilizer consumption trends, & standardizing methods for the chemical analysis of fertilizers internationally.

1939
Muriate of Potash (MOP) is developed in Carlsbad, New Mexico.

1946
The Association's activities start again after the tribulations of World War II.

1950
Introduction of Urease Inhibitors.

1952
Annual Report highlights growing awareness of the need to increase global food production.

1954
Fertilizer glossary in French, German, and English is prepared.

1959
The TVA develops a process for producing granular Diammonium Phosphate (DAP).

1960
Introduction of Nitrification Inhibitors.

1965
Survey reveals that ISMA members account for over 29% of nitrogenous fertilizers in the non-communist world & around 85% of those containing phosphates.

1966
Inaugural meeting of the FAO/Industry Statistics Committee is held. Launch of a study on the future of the industry.

1967
The OECD forms a Fertilizer Industry Advisory Committee.

1968
ISMA becomes the "International Superphosphate & Compound Manufacturers Association".

1971
Trading, shipping & engineering companies become Associate Members.
The Secretariat begins the computerization of its statistics.

1972
Member delegation participates in the UN Conference on the Human Environment in Stockholm.

1973
The FAO establishes a permanent Commission on Fertilizers.

1975
ISMA is adopted as the official name of the Association.
1979
ISMA becomes the association for the “overall world fertilizer industry” as potash & nitrogen producers become Ordinary Members.

1987
Launch of IFADATA with stats on fertilizers consumption, production and trade since 1973.

1990

1993
Dr. Norman Borlaug, attends the IFA Annual Conference. IFA gives its first international fertilizer award, later renamed the Norman Borlaug Award.

1998
UNEP recognizes the benefits of fertilizers to the human environment.

1998
IFA President Dr. U.S. Awasthi represents the industry at the 6th Session of the UN Commission on Sustainable Development.

2001
The Technical Committee successfully implements its first emissions benchmark.

2006
IFA Year for Africa. IFA plays a driving role in organizing the Africa Fertilizer Summit in Abuja, Nigeria.

2009
First Green Leaf Award for best Safety-Health-Environment (SHE) management practices is awarded. First IFA Safety Summit takes place in Bahrain.

2012
PITDATA is finalized. The PIT Committee starts its coverage of NPK compound fertilizers.

2014
IFA adopts new Articles of Association and Bye-laws.

2016
The industry organizes its first side event at COP 22 with the WFCO to highlight the critical role of fertilizers in climate change adaptation & mitigation.

2017
Breakthrough year for IFA members’ SHE performance. The Protect & Sustain Hall of Fame grows faster than any previous year. IFA launches the strategic outlook IFA2030.

1982
ISMA renamed the International Fertilizer Industry Association (IFA) with 6 objectives, including: “To pursue the common interest of the fertilizer industry” & “to foster international awareness of the importance of the industry for agriculture & the world economy.”

1988
IFA produces the “World Fertilizer Use Guide” for major crops in temperate, sub-tropical & tropical areas.

1992
IFA publishes “World Fertilizer Use Manual” which analyzes I 00 crops/areas.

1996
IFA leads delegation of associations representing the entire food chain to the FAO World Food Summit in Rome. IFA is a founding member of the International Agrifood Network.

2000
IFA signs UNEP’s International Declaration on Cleaner Production & produces position papers on cleaner production, the environment, food safety & trade.

2003
IFA holds its First Joint Agricultural Conference with the FAO on Global Food Security & the Role of Sustainable Fertilization.

2008
Launch of the Harvest2050 Project & the Product Stewardship programme. First IFA Safety Summit takes place in Bahrain.

2010
Launch of Protect & Sustain, the industry’s global product stewardship initiative.

2013
Esin Mete becomes the first woman President of the Association.

2015
IFA sits on the steering committee for the International Year of Soils. Industry participates in the ratification ceremony of the SDGs in NYC.
2017 marked the 90th anniversary of the International Fertilizer Association. Looking back on its history, I am impressed by the capacity of this Association to evolve and adjust to different realities and demands. At its inception in 1927, IFA was very much a transatlantic club, whereas today, more than half of our members are from developing and emerging economies, reflecting the growth of the last decades of both fertilizer production and consumption in these countries. Advancements in agriculture technology and its digitalization require innovative strategies across agri-ecosystem to deliver appropriate solutions to farmers for meeting the global food demand. IFA is actively involved in enabling its members to address such challenges in the most sustainable manner.

The Association has successfully adapted its work program over the years, with the launch of new thematic Committees and working groups, a widening scope of the important market intelligence program and an ever wider set of agencies and groups with whom we interact. As the 34th Chairman of this Association, I also feel indebted to my 33 predecessors and the leadership they provided to guide IFA so aptly through changing times and priorities, and ensure its longevity with relevance.

Rakesh Kapur
Chairman
In 2017 IFA embarked on “IFA2030,” a strategic review exercise intended to ensure IFA’s ongoing relevance to our members and our stakeholders on all things related to plant nutrition around the world. While the review will not be finalized until the end of 2018, a wide-ranging survey carried out in 2017 to feed into this review resulted in some key findings about likely future challenges and opportunities for the fertilizer industry. Given our close ties with the world’s farmers, particular attention was placed on challenges that farmers may experience in the run up to 2030 and beyond: foremost among them water scarcity, but also impacts of a changing climate and obstacles faced by smallholders trying to access input and output markets.

An ongoing focus on reducing the environmental footprint of both fertilizer production and application combined with a possibly far reaching innovation and digitalization at the factory level and in the fields, on the other hand, were seen to offer tremendous opportunities for the development of advanced plant nutrition solutions and services.

Charlotte Hebebrand
Director-General
Executive Board
May 2017 - May 2018

CHAIRMAN
Rakesh Kapur
IFFCO - Indian Farmers Fertiliser Cooperative Ltd, India

IMMEDIATE PAST CHAIRMAN
Dr. Abdulrahman Jawahery
GPIC - Gulf Petrochemical Industries Co., Bahrain

VICE CHAIRMAN & EXECUTIVE BOARD MEMBER
Dr. Mostafa Terrab
OCP, Morocco

EXECUTIVE BOARD MEMBER & CHAIRMAN OF THE FINANCE COMMITTEE
Chuck Magro
Agrium Inc., Canada

EXECUTIVE BOARD MEMBER
Svein Tore Holsether
Yara International ASA, Norway

EXECUTIVE BOARD MEMBER
Zhai Jidong
Yara International ASA, Norway

DIRECTOR GENERAL
Charlotte Hebebrand
Board of IFA

May 2017 - May 2018

AFRICA

Saad Abou El Maaty
Abu-Qir Fertilizers & Chemical Ind. Co., Egypt

Ashish Lakhotia
ETG Inputs, Tanzania

EAST ASIA

Mulyono Prawiro
P.T. Pupuk Sriwidjaja, Indonesia

Akbar Md Thayoob
CEO, Petronas Chemicals Marketing Sdn Bhd, Malaysia

Zhai Jidong
Kingenta Ecological Engineering Group, China P.R.

Liao Hui
Kailin Group, China P.R.

EASTERN EUROPE & CENTRAL ASIA

Andrey Guryev
OJSC PhosAgro, Russia

Dmitry Konyaev
UralChem OJSC, Russia
Chairman Communications and Public Affairs Committee

LATIN AMERICA

Roger Downey
Vale Fertilizantes, S.A, Brazil
Resigned in July 2017

Patricio De Solminihac
SQM, Chile
Chairman Agriculture Committee

Daniel Pettarin
Profertil, Argentina
NORTH AMERICA

Jochen Tilk  
Nutrien, Canada  
Resigned in November 2017

Anthony Will  
CF Industries, Inc., United States  
Chairman PIT Committee

Chuck Magro  
Nutrien, Canada  
Chairman Finance Committee

OCEANIA

Ian Hansen  
Wesfarmers, Australia

James Fazzino  
Incitec Pivot, Australia  
Resigned in November 2017

SOUTH ASIA

Rakesh Kapur  
IFFCO - Indian Farmers Fertiliser Cooperative Ltd, India  
IFA Chairman

Kapil Mehan  
Adventz Group, India  
Resigned in June 2017

Manoj Mishra  
National Fertilizers Limited, India

Shafqat Ahmed  
Fauji Fertilizer Company Ltd, Pakistan  
Resigned in March 2018

WESTERN ASIA

Jamal Al Sarayah  
Arab Potash Company, Jordan  
Resigned in February 2018

Khalid Al Mudaifer  
Ma’aden, Saudi Arabia

WESTERN AND CENTRAL EUROPE

Javier Goni del Cacho  
Fertiberia, Spain

Svein Tore Holsether  
Yara International ASA, Norway

Yves Caprara  
Prayon S.A., Belgium

Brent Heimann  
APC, Jordan  
Chairman Technical & SHE Committee
Committees
In 2017 IFA extensively promoted the Nutrient Management Handbook, which had been released at the end of 2016 by IFA and its partners: the World Farmers’ Organization (WFO) and the Global Alliance for Climate-Smart Agriculture (GACSA). A media campaign and webinar were organized in April to launch the Handbook and were followed by a translation in Chinese. More translations in Arabic, French, Portuguese, Russian and Spanish are planned for 2018 to increase outreach.

The Service co-organized a seminar on nutrient stewardship in Moscow with the International Plant Nutrition Institute (IPNI) and the Russian fertilizer industry represented by RAPU (the Russian Fertilizer Producers’ Association) in October. The event gathered over 200 Russian delegates from governmental and scientific institutions, business and industry, agro-holdings and farmer organizations. The IFA book on micronutrients, translated into Russian by IPNI, was also officially released during the seminar.

The first two Fertilizer-use related policies country briefs on India and the European Union were published during the year, with more scheduled for a 2018 release.

The Agriculture Service also added an update of 2015/16 figures on IFADATA, its statistical database on fertilizer consumption for crop nutrition uses.

Following a year-long analysis of fertilizer consumption in China, undertaken in collaboration with the PIT Service and the China National Chemical Information Center (CNCIC), the 2005-2015 time series for China was updated on IFADATA.

The global assessment of Fertilizer Use by Crop (FUBC) was updated for 2014/15, in partnership with IPNI and, for the first time, this analysis included grasslands in its crop breakdown.

In 2017 IFA published its first-ever assessment of global Sulphur-nutrient consumption, which will be updated on a biannual basis. In addition, it also released its first global and regional estimates for the slow and controlled-release, stabilized and water-soluble fertilizer markets.

The Agriculture and PIT Services also worked closely together to prepare the launch of IFASTAT, IFA’s new statistical portal, scheduled for mid-2018.
In 2017 the Communication and Public Affairs Committee scaled up its outreach to international organizations and intensified its digital communications, with a newly revamped and modernized Fertilizers & Agriculture newsletter, the Global Fertilizer Day Quiz and IFA’s 90th Anniversary generating new followers and contributing to broadening the number of stakeholders. As part of its advocacy strategy, IFA successfully changed the language of the UN Environment Program (UNEP)’s Clean Planet Pledge from the pledge “not to use chemical fertilizers” to “use fertilizers efficiently and increase the use of non-chemical alternatives where possible”. IFA also pursued its advocacy work on the SDG Indicators: for Goal 2’s Indicator 2.4.1. (Percentage of agriculture area under productive and sustainable agriculture): the FAO’s proposal to use a proxy of fertilizer/hectare as a measure of water pollution was successfully argued against by IFA.

To increase business visibility and recognition at UN Environment, IFA joined the Governing Consortium of the Science-Policy-Business Forum, a high-level advisory group to empower policy decisions, and became a founding member of the “Global Business Alliance for Environment” (G8A4E). G8A4E held its first ever “Business Forum” at the UN Environment Assembly (UNEA3) in December.

As part of its awareness and outreach campaign on industry efforts to reduce “land-based pollution” in Oceans, IFA attended the UN World Ocean Health Conference about the implementation of Goal 14 in June. Shortly before the Conference, the Communications and Public Affairs Service published an IFA Backgrounder: “Plant Nutrients and Ocean Health”.

Other noteworthy events that contributed to illustrating the industry’s commitment to the Sustainable Development Goal Agenda 2030 were the High Level Political Forum, where IFA co-organized the Agriculture Day, the High-Level lunch with ambassadors and the HLPF Business Forum. Close cooperation with the World Farmers Organization led to a successful side event on the role of farmers as environmental stewards at the Committee of World Food Security (CFS) in October and a well-attended event at the UN Conference on Climate Change (COP23) in Bonn on ways to increase farmers’ effectiveness and resilience in a changing climate.

Three international media campaigns were organized, and education and awareness raising on nutrient stewardship related topics and the critical role of fertilizers in climate change mitigation and adaptation, were covered through 2 webinars, 16 expert blogs, 9 nutrient management stories, 8 press releases and social media postings on LinkedIn and Twitter (reaching 12K followers).
Production and International Trade

In 2017 the PIT Service published close to 45 statistical reports on mainstream fertilizer products, exclusively distributed to IFA Members, under the scope of the PIT Statistical Programme. In line with the PIT Committee Priorities for 2017-2018 to expand IFA’s statistical coverage, the PIT Service launched the very first IFA survey of production data for NPK Compounds, aimed at the top 15 countries and regions; results were presented at the 2017 IFA Strategic Forum. The PIT Service also updated its global capacity reports on NPK Compounds and Potassium Sulphate.

The PIT Service worked in close collaboration with the Agriculture Service during the year, first for the revamp of historical statistics on Chinese fertilizer consumption (with the assistance of the China National Chemical Information Center); and for the release of two-pager Country Statistic Profiles for five countries (Morocco, Brazil, India, Russia and USA) with trends on fertilizer supply and historical nutrient demand. The PIT Service also released the first Product Statistical Profile (Urea).

Preparatory work for IFA’s new statistical portal IFASTAT began in September 2017, with a launch scheduled for mid-2018.

The Task Force on a Voluntary IFA Trade Contract made significant progress in drafting a voluntary FOB trade contract during the year, with plans to complete its work in 2018 with the provision of a series of trade Contracts reflecting current seaborne trade practices in the fertilizer sector. The PIT Service also organized two Anti-trust awareness sessions with IFA’s legal Counsel: to the Board of Directors at the Strategic Forum in Zurich, and to the IFA Staff in Paris in December.

The 2017 IFA Production & International Trade Conference was successfully held in Paris, attracting close to 110 attendees from 21 countries, and highlighted current shifts in fertilizer trade, production feedstock and distribution systems.
The number of “Protect & Sustain” certifications continued to grow steadily in 2017, encompassing **45 certified companies in 52 countries** at the end of the year. The first non-producer member also became certified during the year. With continuous engagement since its launch in 2011, Protect & Sustain is the de facto global standard for fertilizer companies.

In 2017 the annual Employee Safety Survey received its second-best level of participation in 14 years. During the year, IFA also translated all benchmarks into Chinese and Russian, to allow for all Members to participate in IFA’s Super Benchmarking Year in 2018.

Indeed, for the first time, all four IFA Benchmarks (Environmental Performance, Energy Efficiency and CO2 emissions, Employee Safety Perceptions and Employee Safety) will be available to all IFA Members. They are all 100% voluntary, 100% confidential and 100% accessible.

In November, the Technical & SHE Committee debuted a pilot version of an Incident Reporting Portal for members to voluntarily and confidentially share safety incident information. The final version will be released in 2018.

In addition, the Product Security Task Force partnered with the African Fertilizer and Agribusiness Partnership (AFAP) to translate the “Product Security Questions for Companies Dealing with Nitrogen Fertilizers” posters into Spanish, Portuguese, French and Swahili.

IFA and the International Fertilizer Development Center (IFDC) partnered to deliver a Production Technology Training for young and new engineers on Phosphate in Marrakesh, which attracted the highest number of participants in IFA’s product training history.
Regional Initiatives

The IFA China Initiative

IFA coordinated the annual meeting of the IFA China Consultative Group (CCG) in Shanghai in October, under the convenorship of Kingenta. Key items included an overview of supply-side reforms, the newly announced “Green Development Policy”, IFA2030, and the overview of activities in 2018.

Africa Forum

In February IFA partnered with AFAP and IFDC for the organization of a roundtable on establishing and strengthening national and sub-national fertilizer trade and agribusiness associations in sub-Saharan Africa, which attracted a high number of participants. Patrick Heffer, Senior Director of the Agriculture Service, presented IFA’s updated outlook of the African fertilizer market during a regional conference, and a webinar for IFA Members. IFA also co-organized a side-event at the African Green Revolution Forum (AGRF) in September with IPNI, IFDC, IPI, AFAP and IITA on “science-based balanced fertilizer recommendations for smallholder farms in Africa”. In November 2017, following a 6-month consultative process, IFA adopted its Africa strategy for 2018-2020. At the Borlaug Dialogue in October in Des Moines, IFA led a panel session calling for a new summit to update commitments to increase fertilizer use and enhance soil health in Africa.
Latin America

In January, IFA participated in the Fertilizer LatinoAmericano Conference held in Buenos Aires, where it organized an IFA breakfast for Members in the region. A meeting on Latin America Fertilizer Consumption Statistics was also organized during the Annual Conference in Marrakesh in May.

Eastern Europe and Central Asia Outreach

IFA coordinated two workshops in Russia in 2017: in February in Cherepovets on Product Stewardship, upon the official invitation from RAPU (the Russian Fertilizer Producers’ Association), and in October in Moscow on Nutrient Stewardship, also with RAPU and IPNI.
Events

2017 was a very successful year for the Conference Service, which noted a 7% increase in participation at IFA events from 2016, with 2,210 delegates and 142 Young Professionals (compared to 2,053 and 129 the previous year). A growing number of delegates also started using the IFA Conferences App, where programs, speakers’ biographies and accompanying documents are accessible for all conference participants.

<table>
<thead>
<tr>
<th>Event</th>
<th>Participants</th>
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</thead>
<tbody>
<tr>
<td>2017 Joint Communications-Agriculture Meeting</td>
<td>62</td>
</tr>
<tr>
<td>23-24 January, Rome, Italy</td>
<td></td>
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<tr>
<td>2017 Production and International Trade Conference</td>
<td>103</td>
</tr>
<tr>
<td>22-24 February, Paris, France</td>
<td></td>
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<tr>
<td>2017 Global Safety Summit</td>
<td>136</td>
</tr>
<tr>
<td>27-30 March, Amman, Jordan</td>
<td></td>
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<tr>
<td>85th IFA Annual Conference</td>
<td>1,316</td>
</tr>
<tr>
<td>22-24 May, Marrakech, Morocco</td>
<td></td>
</tr>
<tr>
<td>2017 IFA Crossroads Asia-Pacific Conference</td>
<td>396</td>
</tr>
<tr>
<td>24-26 October, Shanghai, China</td>
<td></td>
</tr>
<tr>
<td>2017 IFA Strategic Forum</td>
<td>180</td>
</tr>
<tr>
<td>14-15 November, Zurich, Switzerland</td>
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</tbody>
</table>

The IFA Annual Conference remains the largest conference of the fertilizer industry, gathering more than 1,300 participants from 70 countries in 2017 in Marrakech, Morocco. The 2017 Annual Conference was opened by the Moroccan Secretary of State to the Minister of Agriculture, Mr. Hammou Ouhelli, with an emphasis on the important role of nutrients for sustainable agricultural development.

Another highlight of IFA’s Annual Conference was the election of its new Chairman: Rakesh Kapur, Joint Managing Director of the Indian Farmers Fertilizer Cooperative (IFFCO), one of the largest fertilizer cooperatives in the world, currently celebrating its 50-year anniversary of continuous support to Indian farmers.

The high attendance of IFA’s five other conferences was another testament to their popularity and relevance for the fertilizer industry. Through its events, IFA continuously provides its Members with open forums for networking and the exchange of knowledge and expertise.
Awards

Green Lead Award

Every two years, IFA recognizes SHE excellence in the membership with its prestigious Green Leaf Award.

The 2017 Green Leaf Award’s Gold Medal was awarded to Rashtriya Chemicals, followed by Fauji Fertilizers for silver, and the bronze went to DCM Shiram. The Green Leaf Best Progression Award was won by Enro. It was also decided that the 2019 edition of the Green Leaf Award would give two Gold Medals: one for nitrogen producers, and another for potash and phosphate producers.

The Norman Borlaug Award

IFA’s 2017 Norman Borlaug Award was awarded to Dr. Heitor Cantarella on Global Fertilizer Day (13 October). He was chosen as recipient for his cutting-edge work to reduce greenhouse gas emissions associated with fertilizer use in the tropics. Dr. Cantarella’s work has focused on minimizing emissions of nitrous oxide during the production of key Brazilian crops such as citrus fruits and sugarcane for ethanol production.
In 2017, total operating income amounted to €8.71 million, representing an increase of 4.6 percent compared to 2016. This positive outcome mostly resulted from higher than anticipated revenue from conferences and meetings, given a high attendance at the last two events organized in 2017, in Shanghai and Zürich, respectively. In addition, revenue from sponsorship was also higher than in 2016 and accounted for about 12.7 percent of the total income from conferences and meetings.

The other factor behind the higher operating income stems from additional contributions from certain IFA members who wished to finance IFA’s strategic review “IFA 2030” which is being carried out in 2017-18.

Operating expenditures were reduced by 1.8 percent compared to the year before and reached some €8.42 million (€8.58 million in 2016).

Referring to financial activity, the year ended with a small deficit of some €9,000, against about €37,000 in 2016. This situation was essentially due to the fact that the reorganization of IFA’s financial reserves approved at the Strategic Forum in Dubai, in November 2016, took longer to implement. Furthermore, the change in fair value of investments remained negative and the return on the short-term instruments in euros was extremely low.

In summary, the year 2017 ended with a surplus after taxation of about €215,000, making up for a deficit of some €206,000 which was registered in the accounts for 2016. While this is the surplus listed under the UK accounts, we recall that IFA’s actual tax paid in France, where all its operations take place, was €9,306.

Details of the Association’s financial situation in 2017 are provided in the “Audited Accounts at 31 December 2017” attached to the Annual Report.
Secretariat

Director General's Office

01 Charlotte Hebebrand  Director General
02 Claire Boutaric  Manager Members Relations and Executive Assistant to the Director General

I.T. Service

03 David François  I.T Director
04 Aline Bortot  I.T Assistant

05 Patrick Heffer  Senior Director

Agriculture Service

06 Armelle Gruère  Fertilizer Demand Market Analyst
07 Samy Beltaief  Policy Analyst, Agriculture Service
08 Sophie Palmié  Project Coordinator, Technical & SHE and Agriculture Services
<table>
<thead>
<tr>
<th>Production and International Trade Service</th>
<th>09 Michel Prud’homme</th>
<th>Senior Director</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>10 José de Sousa</td>
<td>Nitrogen Products Market Analyst</td>
</tr>
<tr>
<td></td>
<td>11 Virginie Couturier</td>
<td>Phosphate Products Market Analyst</td>
</tr>
<tr>
<td></td>
<td>12 Oliver Rousseau</td>
<td>Potash &amp; Sulfur Products Market Analyst</td>
</tr>
<tr>
<td></td>
<td>13 Sylvie Marcel</td>
<td>Assistant</td>
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<tr>
<th>14 Volker Andresen</th>
<th>Director</th>
<th>Technical And She Service</th>
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<tbody>
<tr>
<td>08 Sophie Palmié</td>
<td>Project Coordinator, Technical &amp; SHE and Agriculture Services</td>
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<table>
<thead>
<tr>
<th>Communications and Public Affairs Service</th>
<th>15 Yvonne Harz-Pitre</th>
<th>Director</th>
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<tbody>
<tr>
<td></td>
<td>16 Margot Clifford</td>
<td>Communications Specialist</td>
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<tr>
<td></td>
<td>17 Sam Joll</td>
<td>External Communications Specialist</td>
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<tr>
<td></td>
<td>18 Sophie Babeix</td>
<td>Assistant</td>
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<table>
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<tr>
<th>19 Stéphane Leleu</th>
<th>Director</th>
<th>Conference Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>20 Valérie Corfmat</td>
<td>Conference Planner</td>
<td></td>
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<tr>
<td>21 Sandie Bouttemy</td>
<td>Conference Planner</td>
<td></td>
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<tr>
<td>22 Jessica de Lafargue</td>
<td>Conference Planner</td>
<td></td>
</tr>
<tr>
<td>23 Hélène Ginet</td>
<td>Communications Specialist</td>
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<thead>
<tr>
<th>Administrative Service</th>
<th>24 Florence Lambert</th>
<th>Director</th>
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<tbody>
<tr>
<td></td>
<td>25 Aurélien Palaric</td>
<td>Senior Accountant</td>
</tr>
<tr>
<td></td>
<td>26 Sylvain Rivière</td>
<td>Accountant</td>
</tr>
</tbody>
</table>
At the end of 2017, the number of members of the Association reached 474 covering 68 countries. The various categories of membership were represented as follows:

<table>
<thead>
<tr>
<th>Category</th>
<th>Number of Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ordinary members</td>
<td>179</td>
</tr>
<tr>
<td>Associate members</td>
<td>192</td>
</tr>
<tr>
<td>Correspondent</td>
<td>43</td>
</tr>
<tr>
<td>Affiliate members</td>
<td>60</td>
</tr>
</tbody>
</table>

During 2017, 31 new members were elected as follows:

**Ordinary Members**
- Yueyang Juyuan Petrochemical Co. Ltd (China P.R.)
- Evergrow Specialty Fertilizers (Egypt)
- P.T. Parna Raya (Indonesia)
- Cosmo Trade & Service Co. Ltd (Japan)
- ANWIL (Poland)
- SEPHOS (Senegal)
- Terragro Fertilizer Co. Ltd (Thailand)
- Tiger-Sul Products LLC (United States)

**Associate Members**
- Agrimin Limited (Australia)
- Danakali Ltd (Australia)
- Minbos Resources Limited (Australia)
- China Petroleum Technology and Development Corporation (China P.R.)
- RAMS & Co (France)
- Dupont OCP Operations Consulting (Morocco)
- Plaman Resources Limited (New Zealand)
- Pacific Exim (Pvt) Ltd (Pakistan)
- Eti Bakir A.S. Mazidiagi Facilities (Turkey)
- Diamond Sphere Trading LLP (United Kingdom)
- Archer Daniels Midland Company (United States)
- INTL FCStone Financial Inc. (United States)
- Kincannon & REED (United States)
- Tricon Energy (United States)

**Affiliate Members**
- Camara de la Industria Argentina de Fertilizantes y Agroquímicos (Argentina)
- Asociacion Nacional de Comercializadores de Fertilizantes A.C. (Mexico)
- Fertilizer Manufacturers of Pakistan Advisory Council (FMPAC) (Pakistan)
- International Enterprise Singapore

**Correspondent Members**
- Sunil Gupta (India)
- Raymond Hoyum (United States)
There were 15 resignations during the year:

Ordinary Members
- Mixfertil Industria e Comercio de Produtos Quimica Ltda (Brazil)
- Nuova Solmine (Italy)
- Mendeleevskazot (Russian Federation)

Affiliate Members
- Western Potash Corp. (Canada)
- ISKY Chemicals Co. Ltd (China P.R.)
- BNP Paribas-Études Industrielles et Sectorielles (France)
- European Energy Exchange AG (Germany)
- J.J. Consultants (India)
- Mammoet Holding BV (The Netherlands)
- Odfjell Tankers (Norway)
- SAP CIS LLC (Russian Federation)
- VEGA-NITRO S.A. (Switzerland)
- Agrifos Partners LLC (United States)

Correspondent Members
- David Ford (Australia)
- J. Felker (Germany)

Name Changes

Ordinary Members
- Sasol Nitro (South Africa) has become Sasol Chemicals, a division of Sasol South Africa (Pty) Ltd
- Ruwais Fertilizer Industries (FERTIL) (U.A.E.) has become ADNOC Fertilizers

Associate Members
- Rum Jungle Resources Ltd (Australia) has become Verdant Minerals Ltd
- Sanmit International FZE (U.A.E.) has become Tradient International FZE
- A.J. Sackett & Sons Co (United States) has become Sackett Waconia
- IHS (United States) has become IHS Markit

Affiliate Members
- DAFF-ABARES (Australia Department of Agriculture, Fisheries and Forestry) has become DAWR-ABARES (Australia Department of Agriculture and Water Resources)
### Other Changes

<table>
<thead>
<tr>
<th>Ordinary Members</th>
<th>Associate Members</th>
<th>Correspondant Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>JIFCO (Jordan India Fertiliser Company) (Jordan), a subsidiary of IFFCO (India) has been included under the membership of IFFCO.</td>
<td><strong>Ordinary Members</strong></td>
<td></td>
</tr>
<tr>
<td>Pemex (Mexico) has joined IFA and form a group membership with Grupo Fertinal.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fatima companies (Pakistan) have decided to form a group membership under the name of Fatima Group including Fatima Fertilizer company, Pakarab and Fatimafert Ltd.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The membership of Tervalis Group (Spain) has been transferred to Fertinagro Biotech S.L. (Spain)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Honeywell International Inc (United States) announced the spin-off of its resins and chemicals business into a new company named AdvanSix Inc.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Associate Members**

- The membership of DSSI-Dynamic Sales Service (India) has been transferred to M/S Oilex Exploration Supplies Private Ltd
- Bery Maritime (Norway) resigned at the end of 2016 but has reconsidered his decision and remained a member in 2017.
- H.J. Baker & Bro., Inc. (United States) sold its Crop Performance Group (including Tiger-Sul). Based on its sulphur processing and export activities it now qualifies for Ordinary membership.

We have been informed of Mr Livio Lederer’s (United States) passing.

**Membership Termination**

<table>
<thead>
<tr>
<th>Ordinary Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jiaocheng Knlan Chemical Co. Ltd (China P.R.)</td>
</tr>
<tr>
<td>OLLIANE (Sichuan Olliance Chemical Co., Ltd) (China P.R.)</td>
</tr>
<tr>
<td>Ordos Yi Ding Ecological Agriculture Development Co. Ltd (China P.R.)</td>
</tr>
<tr>
<td>Qingdao Jufeng Agricultural Science and Technology Co., Ltd. (China P.R.)</td>
</tr>
<tr>
<td>KazAzot LLC (Kazakhstan)</td>
</tr>
<tr>
<td>FPM Sdn Bhd (Malaysia)</td>
</tr>
<tr>
<td>Dniprovskiy Plant of Chemical Fertilizer – DZMU (Ukraine)</td>
</tr>
<tr>
<td>Intrepid Potash, Inc. (United States)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Associate Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fertinvest Pty Ltd (Australia)</td>
</tr>
<tr>
<td>Campo Rico Fertilizantes (Brazil)</td>
</tr>
<tr>
<td>Agri-Environmental Solutions (Canada)</td>
</tr>
<tr>
<td>Extreme Shipping and Trading (Egypt)</td>
</tr>
<tr>
<td>Hagrproto for Import and Export (Egypt)</td>
</tr>
<tr>
<td>PK Fertilizers Sdn Bhd (Malaysia)</td>
</tr>
<tr>
<td>Muscat Fertilizer Company LLC (Oman)</td>
</tr>
<tr>
<td>Tis-Mindobryva Ltd (Ukraine)</td>
</tr>
</tbody>
</table>
Elections in 2017

Board meeting on 23 May 2017
Chairman, Finance Committee
Mr. Chuck Magro, Nutrien, Canada
Chairman, Agriculture Committee
Mr. Patricio de Solminihac, SQM, Chile

Executive Board:

IFA Chairman
Mr. Rakesh Kapur, IFFCO, India

IFA Vice Chairman
Dr. Mostafa Terrab, OCP, Morocco

Immediate Past Chairman
Dr. Abdulrahman Jawahery, Bahrain

General meeting on 24 May 2017

Board:

Board member, East Asia
Mrs. Liao Hui, Kailin Group, China P.R.

South Asia
Mr. Shaqaat Ahmed, Fauji Fertilizer Company, Pakistan

The term of the following Board member was renewed for a second term

Board meeting on 14 November 2017
Member, Executive Board
Mr Zhai Jidong, Kingenta, China P.R.

Board member, Latin America
Mr Daniel Pettarin, Profertil, Argentina

Board member, South Asia
Mr Manoj Mishra, National Fertilizers Limited, India

Latin America
Mr Patricio de Solminihac, SQM, Chile

General meeting on 24 May 2017

The term of the following Board member was renewed for a second term
## Past Annual Conferences

<table>
<thead>
<tr>
<th>Year</th>
<th>Location</th>
<th>Year</th>
<th>Location</th>
<th>Year</th>
<th>Location</th>
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<tr>
<td>2022</td>
<td>Marrakech</td>
<td>1974</td>
<td>Tenerife</td>
<td>1946</td>
<td>Paris</td>
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<tr>
<td>2021</td>
<td>Sydney</td>
<td>1973</td>
<td>Rome</td>
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<td>Deauville</td>
<td>1939</td>
<td>The Hague</td>
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<td>1971</td>
<td>Amsterdam</td>
<td>1938</td>
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<tr>
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<td>Toronto</td>
<td>1970</td>
<td>Athens</td>
<td>1937</td>
<td>Paris</td>
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<tr>
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<td>Beijing</td>
<td>1969</td>
<td>Burgenstock/Lucerne</td>
<td>1936</td>
<td>Budapest</td>
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<td>Berlin</td>
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<td>Berlin</td>
<td>1935</td>
<td>Gleneagles</td>
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<tr>
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<td>Singapore</td>
<td>1967</td>
<td>Monte Carlo</td>
<td>1934</td>
<td>Lisbon</td>
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<td>Miami Beach</td>
<td>1933</td>
<td>Paris</td>
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<td>Lisbon</td>
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<td>1930</td>
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<td>Casablanca</td>
<td>1929</td>
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<td>1985</td>
<td>Munich</td>
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<td>2003</td>
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<td>1982</td>
<td>Palma de Mallorca</td>
<td>1954</td>
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<td>2002</td>
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<td>Singapore</td>
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<td>Cannes</td>
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<td>Rio de Janeiro</td>
<td>1951</td>
<td>Lucerne</td>
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<tr>
<td>1999</td>
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<td>Cannes</td>
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<td>Madrid</td>
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<td>Marrakech</td>
<td>1976</td>
<td>London</td>
<td>1948</td>
<td>Brussels</td>
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<tr>
<td>1996</td>
<td>Marrakech</td>
<td>1975</td>
<td>San Francisco</td>
<td>1947</td>
<td>Eastbourne</td>
</tr>
</tbody>
</table>
### Past Presidents

<table>
<thead>
<tr>
<th>Past Presidents</th>
<th>Past Presidents</th>
<th>Past Presidents</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Jawahery</td>
<td>S. Wu</td>
<td>K.H. Tillmann</td>
</tr>
<tr>
<td>2015-17</td>
<td>2005 - 07</td>
<td>1983-85</td>
</tr>
<tr>
<td>E. Mete</td>
<td>J.M. Van Brunt</td>
<td>J. Miro Chavarria</td>
</tr>
<tr>
<td>B. Doyle</td>
<td>W. Puggina</td>
<td>G. Artaud</td>
</tr>
<tr>
<td>2011-13</td>
<td>2001-03</td>
<td>1979-81</td>
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<tr>
<td>A.S. Shriram</td>
<td>E. Tirkkonen</td>
<td>P. Latteur</td>
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<tr>
<td>2009-11</td>
<td>1999-01</td>
<td>1977-79</td>
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<tr>
<td>T. Enger</td>
<td>U.S. Awasthi</td>
<td>W.J. Turbeville, Jr.</td>
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<tr>
<td>2007-09</td>
<td>1997-99</td>
<td>1975-77</td>
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<tr>
<td>C.E. Childers</td>
<td>A. Robinson</td>
<td>R. Grandgeorge</td>
</tr>
<tr>
<td>E. Öner</td>
<td>R. Mathieu</td>
<td>D.J. Bird</td>
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<td>1993-95</td>
<td>1971-73</td>
<td>1953-56</td>
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<td>B.B. Turner</td>
<td>J.D. Waller</td>
<td>R. Standaert</td>
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<td>W. Klaassen</td>
<td>G.M. Mason</td>
<td>A. Waller</td>
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<td>1989-91</td>
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<td>G.P. Giusti</td>
<td>J. Capelo Portabella</td>
<td>E. Berr</td>
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<tr>
<td>A.B. Al-Nouri</td>
<td>H. Stevenius-Nielsen</td>
<td>E.G. Martens</td>
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<tr>
<td>1985-87</td>
<td>1959-62</td>
<td>1927-37</td>
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