

# Questionnaire / Associate Membership



Once you have typed your response in the appropriate fields, **please print the form and return it by fax or by e-mailing a scanned copy.** (You cannot save your entries and e-mail the file using Acrobat Reader. Only the Standard or Professional programmes allow that.)

1. Name of applicant organization

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2. Address of applicant organization

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3. What is the nature of your organization's activities?

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4. How long has your organization been continuously involved in business with the fertilizer industry?

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5. Name(s) of parent organization(s) (please indicate % share)

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6. Name(s) of subsidiary organization(s) (please indicate % share)

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7. What was your sales turnover in each of the past 3 financial years?

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8. What was the sales turnover of your group as a whole in each of the past 3 financial years?

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20

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9. What proportion of the total value of the figures given in 7. and 8. above is attributable to trade with and/or work for the fertilizer industry?

a) in respect of your company %

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b) in respect of the entire group %

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10. Please list (use separate sheet if necessary):

- leading fertilizer producers with whom you have conducted business over the past 5 years
  - fertilizer or raw materials projects realized or under construction over the past 5 years
  - major buyers of your equipment/supplies
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11. What is your main reason for wishing to join IFA?

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12. What special experience and/or information could you contribute, either regularly or by invitation?

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13. **Trading companies** are requested to provide a letter from an IFA fertilizer producing member recommending them for membership in IFA.

14. Please provide a copy of your latest Annual Report.

Signed Date

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*(Name and title)*

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Tel E-mail

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